

ExamFX Comments

As the leading national provider of online study materials for insurance producer licensing exams, ExamFX appreciates the opportunity to comment on the Producer Licensing Working Group's efforts to standardize and improve the producer licensing exam process. Adopting a Best Practices document will be an important step in bringing greater uniformity to state producer licensing examination practices.

After reviewing the Producer Licensing Standards document, we suggest including the following bullet as an additional consideration for "exam construction":

- States should employ compensatory exams rather than require a candidate to pass different parts of an exam separately (for example, needing to score 70% or higher on both the "national" portion of an exam and the "state" portion of an exam).

We also recommend adding the following bullet to "Recommended Best Practices for Regulators":

- Ensure that when new exam content outlines are approved, advance notice of at least 6 weeks shall be given *prior to the exam change date* in order to give education providers sufficient time to revise and update study materials.

Attached is the Licensing Standards document with our proposed additions highlighted. Thanks very much for considering these comments.

Regards,

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