

June 2009

Limited Lines Survey results:

States that did not respond to the survey: CA, CO, GA, Guam, IA, IN, ME, MO, MT, PR, SC, TX, and VT

Based on the survey results, many limited lines have been eliminated since we started working on this project. The vast majority of remaining limited lines could be “cross-walked” to one of the 6 major lines; moved to an existing Core Limited Line or moved to a proposed Ancillary limited line.

Based on the survey, the following are “Other” limited lines outside of the core that states issue and suggested ways to crosswalk:

LINE	Crosswalk to:
Accident & Baggage Ltd. Rep (NC)	Travel
Auto Physical Damage Agent (NC)	Personal Lines
Automobile Club (DE) Communications Equipment Property Insurance, Communication Equipment Inland Marine and Communications, Equipment Service Warranty	Possible Ancillary
Agreement Sales (FL)	Ancillary
Communications Equipment (WA)	Ancillary
County Farm Mutual Agent (NC)	State specific
Consultant (residents only) (AZ)	State specific
Dental Service (AL)	Health
Dental Services Ltd. Rep (NC)	Health
Fidelity & Surety (LA)	Surety
Fixed Annuities (NV)	Life
Foreign Military Sales Agent (NC)	State specific
Fraternal (residents only) (PA)	State specific or Life
Funeral Expense (AR, OH)	Life
Group Mortgage Guaranty (NJ)	Credit
Home Service Life (LA)	Life
Industrial Fire (AL, AL, MS)	Property
Industrial Fire or Burglary (FL)	Property
Industrial LH&A (LA)	Life/Health
Industrial Life (MS)	Life

“Other” limited lines outside of the core

LINE	
Crosswalk to:	
Legal Expense (ND, UT, WI)	Possible Ancillary
Legal Services (AL)	Possible Ancillary
Legal Insurance (NJ)	Possible Ancillary
Limited Lines Life & Health (VA) which includes: Dental Benefit Contracts Dental Services Limited Burial Mutual Assessment Life & Health Optometric Services Travel Accident	Life/Health some possible Ancillary or Core
Limited Life (pre-need) (MI)	Life
Limited Lines Property and Casualty (MI)	Property/Casualty
Limited Lines Property & Casualty, (VA) which includes Automobile Club Home Protection Legal Services Mutual Assessment Property & Casualty Ocean Marine Pet Accident, Sickness & Hospitalization	Property/Casualty some possible Ancillary or Core
Mobile telephone insurance (MN)	Ancillary
Motor Club (AL, NE, NC, UT, WY)	possible Ancillary
Motor Vehicle Road Service (NH) (aka Auto Club)	possible Ancillary
Motor Vehicle Physical Damage (FL) and Mechanical Breakdown	Personal Lines
Pet (ID)	Ancillary
PreNeed Funeral (OK)	Life
Pre-Paid Legal (AR, NE, OK)	Life
Pre-Need Life (NC)	Life
Pre-Need (KS)	Life
Purchasing Group (NC)	State specific outside scope
Reciprocal (OH)	State specific outside scope
Risk Retention (WY)	State specific outside scope
Medicare Supplement/Long Term Care Agent (NC)	Health
Rental Company (MD)	Rental Car or Motor Club
Self-Storage Insurance (WA)	Ancillary

“Other” limited lines outside of the core

LINE	
Crosswalk to:	
Self-Service Storage (UT)	Ancillary
Self Storage Personal Property (NJ)	Ancillary
Self-Service Storage Agent (AZ, NC)	Ancillary
Self-Service Storage facility (IL)	Ancillary
In-transit and Storage Personal Property (FL)	Ancillary
State Comp Marketing Rep (residents only) (AZ)	State specific
Vehicle Physical Damage (LA)	Property
Vehicle Service/ (NC) Mechanical Breakdown Limited Rep	Personal Lines
Wireless Communication (NY)	Ancillary