



APIR Requirements

Existing Structure

Applies to candidates officially enrolled on or before June 30, 2009. Candidates in this group have the option to adhere to the new structure if they choose, however no substitutions will be allowed.

Candidates must complete the following:

- Three courses

Two of the following:

- *Staff Education or Basic Insurance*
- *I-SITE Training*
- *Regulation of Insurance Products or SERFF Training*

- and -

One of the elective courses below:

- *Introduction to Financial Regulation*
- *Surplus Lines*
- *Information Systems Questionnaire*
- *Core Legal*
- *Consumer Assistance*
- *Producer Licensing*
- *Basic Reinsurance*

- or -

- One course from the list of pre-qualified courses provided in the NAIC Designation Program Catalog of Electives

- Candidates must pass exam or assessment for each APIR course or training.

New Structure

Applies to candidates officially enrolled on or after July 1, 2009

Candidates must complete the following:

- Three courses
 - *Foundations of Insurance Regulation (formerly Staff Ed)*
 - *Introduction to Financial Regulation*
 - *Regulation of Insurance Products*
- Candidates must pass exam for each APIR course

- or -

Successfully complete the APIR comprehensive exam/test-out option (Fees will apply with no refunds, exam may only be taken one time and will be a rigorous exam based on learning outcomes from all three (3) required APIR courses).

PIR Requirements

Existing Structure

Applies to candidates officially enrolled on or before June 30, 2009. Candidates in this group may also select their four courses from the new structure offerings.

Candidates must complete the following:

- Four courses
 - Two of the following:
 - *Regulating for Solvency*
 - *How to Analyze Insurer Portfolios*
 - *Integrating Market Regulation*
 - *Market Analysis Handbook*

- and -

 - Two of the elective courses below:
 - *Market Analysis Techniques*
 - *Surplus Lines*
 - *Risk-Focused IT Examination Training (formerly ISQ)*
 - *Consumer Assistance*
 - *Risk Based Capital*

- or -

 - From the list of pre-qualified courses provided in the NAIC Catalog of Electives
- Candidates must pass exam for each PIR course taken

New Structure

Applies to candidates officially enrolled on or after July 1, 2009

Candidates must complete the following

- Five courses
 - Five of the NAIC courses below
 - *Regulating for Solvency*
 - *Risk Based Capital*
 - *Surplus Lines*
 - *Risk-Focused IT Review (formerly ISQ)*
 - *Basic Reinsurance*
 - *Core Legal*
 - *Consumer Assistance*
 - *Producer Licensing*
 - *Integrating Market Regulation*
 - *Market Analysis*
 - *How to Analyze Insurer Portfolios*

- or -

 - Four of the NAIC courses listed above

- and -

 - One non-NAIC course listed in the NAIC Designation Program Catalog of Electives.
- Candidates must pass exam for each PIR course taken