

**NAIC EDUCATION & TRAINING DEPARTMENT**  
**2008 COURSES THAT MAY BE OF INTEREST TO INTERNATIONAL REGULATORS**  
**Updated: April 16, 2008**

COURSES	AUDIENCE	LEVEL	DATE	LEVEL OF INTEREST	LOCATION	INTERNATIONAL REGULATORS
<b>SELF STUDY</b>						
1. Basic Insurance-Self Study Provides both a working knowledge of insurance as well as a balanced, systems-oriented perspective of how to protect and meet the needs of consumers.	Public	Basic	Available any Monday	High	Exam taken online	\$395
<b>SELF STUDY BUNDLES</b>						
2. Bundles of Learning-Financial Regulation A "just-in-time" online learning where you choose the week you want to study, and the bundle that interests you. Bundle #1 (SAP & GAAP, Assets, Liabilities); Bundle #2 (Annual Statement Blanks - P & C and Life); Bundle #3 (Using the Tools, Financial Analysis, Exam Process & Procedures); Bundle #4 (Risk-Based Capital, Reinsurance, Accreditation); and Bundle #5 (Principles of Insurance).	Regulator Only	Basic	Beginning Mon, Jan 22	High	NAICOnline.org	\$325
<b>CLASSROOM</b>						
3. Intro to Financial Regulation Overview of basic insurance principles, annual statements, assets and liabilities, SAP and GAAP, financial analysis, examinations, accreditation, Risk-Based Capital, I-SITE, and reinsurance.	Regulator Only	Basic	February 11-14	High	Kansas City, MO	\$745
4. NAIC Insurance Fraud Training Seminar Provides information and training in current issues and topics related to insurance fraud schemes and investigations.	Public	All	April 1-2	Medium	Orlando, FL	\$695
5. Commissioners Forum Experts in insurance regulation cover the latest regulatory techniques. Includes discussions on emerging issues, a management simulation exercise and a communications/media workshop.	Regulator Only	Senior	July 13-17	High	Kansas City, MO	\$1,499
6. Principles-Based Valuation Learn the principles-based valuation system and how this new approach will change financial examination procedures.	Public	Senior	August 11-12	High	Hartford, CT	\$745
7. Market Analysis Education An overview of emerging techniques that can be used to create a structured and comprehensive market analysis program. The Market Analysis Checklist provides a step-by-step summary of how states may implement a market analysis program.	Public	Intermediate	August 18-20	Medium	Kansas City, MO	\$795
8. Regulating for Solvency Covers the scope of regulatory authority; financial reporting, analysis, and examinations; receivership and guaranty funds, special functions such as P&C, actuarial, investment risk, and reinsurance; and accreditation.	Regulator Only	Intermediate	November 3-6	High	Kansas City, MO	\$745
9. Management and Leadership Effectiveness A comprehensive course on management and leadership including such topics as: strategic planning, budgeting, project management, interviewing and selection, ethics, conflict resolution, and many more.	Regulator Only	Senior	November 17-19	Medium	Kansas City, MO	\$695
10. How to Analyze Insurer Investment Portfolios Designed to improve skills and provide tools to analyze insurer investment portfolios. Portfolio Analysis Memorandum (PAM) case studies are used.	Regulator Only	Advanced	November 19-20	Medium	New York, NY	\$595
11. Financial Summit Provides expert and up-to-date financial information on many of the current NAIC financial initiatives available to NAIC members and the insurance industry.	Public	All	October 27-29	High	Tampa, FL	TBA

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<b>ONLINE</b>					
12. Staff Education	Regulator Only	Basic	Jun 16 – July 14	High	Kansas City, MO \$795
An introductory course for non-financial regulators, provides a comprehensive introduction to various aspects of insurance, i.e., risk, indemnity, insurable interest, pooling.					
13. Regulation of Insurance Products	Regulator Only	Basic	April 21 – May 12	Medium	NAICOnline.org \$695
Learn how insurers price the products they sell, evaluate property and casualty rates, and monitor sales of life insurance. Teaches the use of such regulatory efficiency tools as SERFF, the review standards checklist, uniform product naming standards, and filing metrics.					
14. Introduction to Financial Regulation	Regulator Only	Basic	July 7 – August 4 or Sept. 15 – Oct. 14	High	NAICOnline.org \$795
Overview of basic insurance principles, annual statements, assets and liabilities, SAP and GAAP, financial analysis, examinations, accreditations, Risk-Based Capital, I-SITE, and reinsurance are covered.					
15. Basic Reinsurance	Public	Basic	August 18 – 25 or November 10 – 17	High	NAICOnline.org \$595
Explains the intricacies of the reinsurance industry, the types and forms of reinsurance, how risk is transferred, what is involved in reinsurance contracts, and how to apply statutory reporting requirements.					
16. Risk-Based Capital	Regulator Only	Intermediate	October 14 – 21	High	NAICOnline.org TBA
Provides regulators with an overview of RBC.					

**Self Study.** Six weeks is allowed for reading/studying the materials/text. An examination is then taken online. Must begin on a Monday and give two weeks notice when enrolling.

**Self Study Bundles.** Online self-study including listening to lectures, reading materials, taking quizzes, and completing assignments. Consists of units from the Introduction to Financial Regulation course and are “bundled” for just-in-time training on specific topics. No facilitator.

**Classroom.** Traditional classroom setting, with regulator-only courses generally held at the NAIC Headquarters in Kansas City, and public courses held at hotels in various locations. Classroom courses held at the NAIC Headquarters may have a maximum of 45 students. Classroom courses open to the public generally have no limitations on the number of registrations. For regulator-only courses, the number of international regulators is limited to no more than two from a country, with a maximum of four international regulators – until the registration deadline closes. If space remains, additional international regulators will be accepted on a space-available basis.

**Online.** Length ranges from one to four weeks. Facilitated, asynchronous, online courses requiring 2-3 hours of time per day during the course. Can access 24 hours a day, seven days a week during the course. Depending on the course, activities may include listening to lectures, reading, small group work, online discussions, and other activities. Enrollment is limited to allow for a quality learning experience. For regulator-only courses, the number of international regulators is limited to no more than two from a country, with a maximum of four international regulators – until the registration deadline closes. If space remains, additional international regulators will be accepted on a space-available basis.