

Regulation of Insurance Products • an online course

March 30-April 20, 2009 • October 13-November 3, 2009

If you are new to rate and policy form regulation, you probably have a lot of questions. How do insurers price the products they sell? How do insurance products differ from other financial services offerings? How do regulators evaluate property and casualty rates submitted by insurers? Since life insurance rates are not regulated, what do regulators do to monitor the sales of life insurance products? Why do states vary in their approaches? So many questions—and we have the answers!

Rate and policy form examiners, market analysts, and legal staff will want to register for this three-week online course to learn to review insurance contracts and acquire the know-how needed to effectively use such regulatory efficiency tools as the review standards checklists, uniform product naming standards, and filing metrics.

This is an NAIC Designation Course!



Regulation of Insurance Products is an APIR-level Insurance Regulator Professional Designation Program course. NAIC's Designation Program is an exciting program designed by regulators for regulators so that critical concepts and skills can be acquired directly from the NAIC.

Designation candidates enjoy many benefits, including the ability to build their own structured professional development path within the Designation framework and access to the best courses on regulatory topics out there. To learn more and to enroll in the Designation Program, visit the NAIC Designation Website: http://www.naic.org/education_designation.htm.

What others have said:

- I would definitely recommend this course to beginning regulators such as myself. I liked the breadth and depth of the material covered.*
- Overall, I thought it was a very good course and I will recommend it to others. I really enjoyed working at my own pace.*
- I do now have a better appreciation of what our Rating and Forms staff goes through. I did enjoy the course and learned a lot about the Regulation of Insurance Products.*

Tuition

- \$495 for state insurance department staff
- \$695 for all other regulators

Tuition includes comprehensive course materials, password access to the course, assistance from course facilitators, a 24/7 Help Desk for technical problems, continuing education materials (upon request and successful completion), and the opportunity to learn and connect with others from across the country.

About Learning Online

Plan to spend at least two hours a day on this course. Online courses offer great flexibility but also require self-motivation, commitment, good time management skills, and space in which to study. So be sure to plan accordingly. At www.naiconline.org, you'll find a short quiz to help you decide if learning online is the right fit for you. At this website, you'll also be able to check the technical requirements for your PC or laptop. *Note: RealPlayer, a free download, is required to listen to the lectures in our courses.* The week preceding the course, you will receive materials, including the Handbook for Distance Learners, sent to the mailing address you supply on the registration form.

Continuing Education

Continuing education materials are sent upon request and based on successful completion of the course (refer to course syllabus for completion requirements). Eighteen (18) hours will be listed on continuing education materials for this three-week online course.

Cancellations

Withdrawals for full refund are permitted up to three weeks before the beginning date of the course; cancellations after this date will result in no refund. Notification of cancellation must be received in writing. If issued, refunds will be mailed after the completion of the course. Substitutions are accepted up to one week before the course begins.

REGISTER online at www.naic.org/education_home.htm or complete and return the registration form below by **March 9** for the first session or **September 22** for the second. Space is limited so you are encouraged to register early. You will be contacted via e-mail with confirmation of your registration, your password, and login information.

ER091

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Kansas City, MO 64187-0335

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UMB Bank
Attn: Wholesale Lockbox, 6th Floor
Box 870335
928 Grand
Kansas City, MO 64106

www.naic.org/education_home.htm

Name: _____

Title: _____

State/Organization: _____

Address (No PO Boxes): _____

City: _____ State: _____ Zip: _____

Phone: _____ E-mail: _____

Tuition

- \$495 State Insurance Department staff
- \$695 All other regulators
- I am taking this as an NAIC Professional Designation course (optional for regulators)

Payment Method

- Check or Money Order payable to the NAIC (Payment must accompany registration form)
- Zone Funds (State Ins. Dept. Staff only)
- Grant Funds (State Ins. Dept. Staff only)
- Scholarship (State Ins. Dept. Staff only)
- Credit Card (We will contact you by phone to obtain payment information)