

Overview of the 2010 Insurance Market In Arizona

Type	Number	State Rank	% of All U.S. Insurers
Domestic	316	7	4.02%
Total Insurers	1,908	4	24.27%

Source: National Association of Insurance Commissioners

Premiums	State Rank	% of U.S.
\$24,163,838,153	24	1.56%

Source: National Association of Insurance Commissioners

Description	Amount	State Rank	% of U.S.
Total Taxes:	\$435,695,487	8	2.94%
Total Revenue:	\$455,277,587	13	2.45%
Total Budget:	\$13,181,900	25	1.07%
Total Employment:	94	32	0.81%
Total Complaints & Inquiries:	40,618	18	1.66%

Source: NAIC Insurance Department Resources Report

Statement Type	Premium Written	State Rank	% of U.S.
Fraternal	\$158,404,302	21	1.58%
Health	\$5,028,942,273	26	1.28%
Life, Accident, and Health	\$10,935,441,536	23	1.64%
Property and Casualty	\$7,691,566,761	23	1.63%
Title	\$349,483,281	6	3.75%
Total Arizona	\$24,163,838,153	24	1.56%

Source: National Association of Insurance Commissioners

Year	Insurance Carriers and Related Activities	Insurance Carriers	Agents Brokers and Other Related Activities
2004	34,524	16,345	18,179
2005	35,993	17,613	18,380
2006	35,019	16,984	18,036
2007	34,785	16,591	18,194
2008	34,426	16,079	18,347
2009	33,490	16,312	17,178
2010	32,977	16,192	16,785

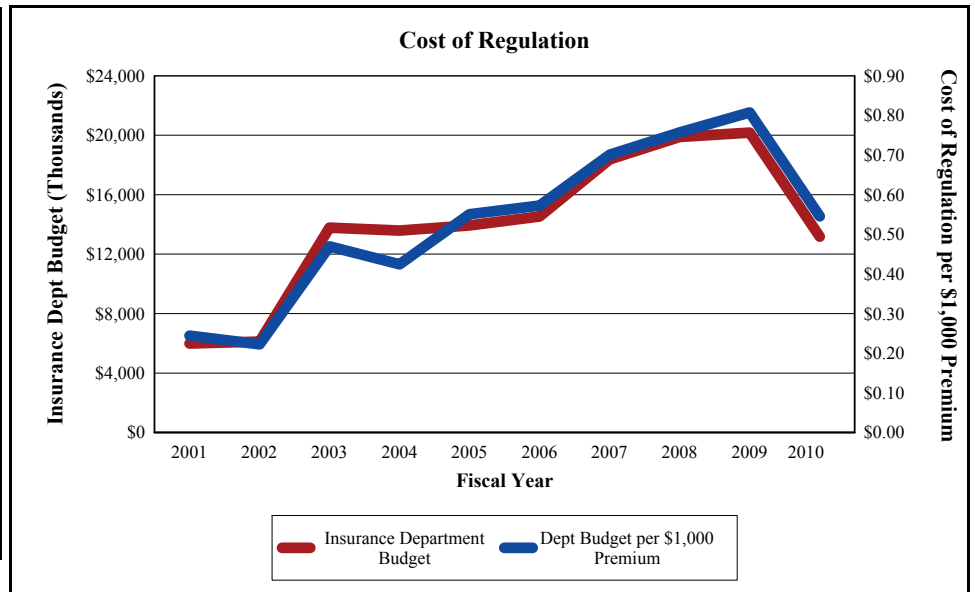
Source: US Department of Labor, Bureau of Labor Statistics

	2007	2008	2009	2010
Finance and insurance	\$19,279	\$19,877	\$19,454	\$20,139
Federal Reserve banks, credit intermediation and related services	\$12,436	\$12,939	\$11,984	N/A
Securities, commodity contracts, investments	\$1,244	\$1,135	\$1,230	N/A
Insurance carriers and related activities	\$5,145	\$5,315	\$5,642	N/A
Funds, trusts, and other financial vehicles	\$455	\$488	\$598	N/A

Note: 2011 figure is an estimate.
Source: US Department of Commerce, Bureau of Economic Analysis

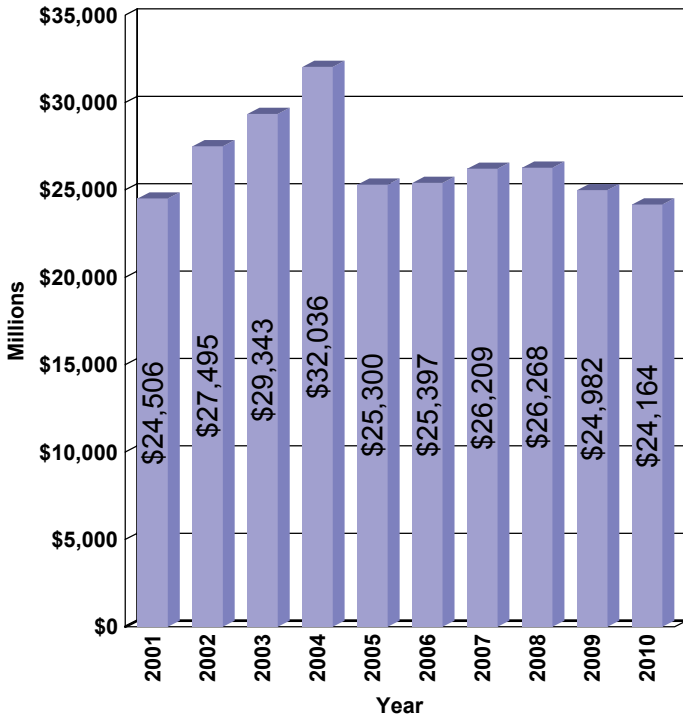
Year	Insurance Department Budget	Dept. Budget Per \$1,000 Premium
2001	\$5,988.40	\$0.244
2002	\$6,113.40	\$0.222
2003	\$13,774.03	\$0.469
2004	\$13,590.10	\$0.424
2005	\$13,931.40	\$0.551
2006	\$14,534.20	\$0.572
2007	\$18,372.60	\$0.701
2008	\$19,881.20	\$0.757
2009	\$20,171.60	\$0.807
2010	\$13,181.90	\$0.546

Source: NAIC Insurance Department Resources Report



Overview of the 2010 Insurance Market In Arizona

Total Direct Premium Written & Deposits In-State
All Types of Insurance



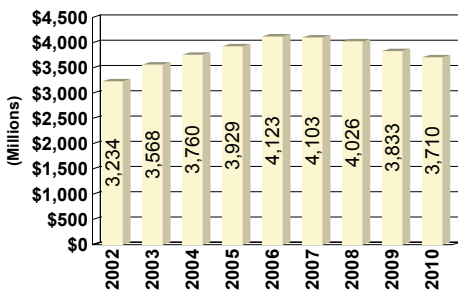
Source: National Association of Insurance Commissioners

Premium by Line of Business in Arizona

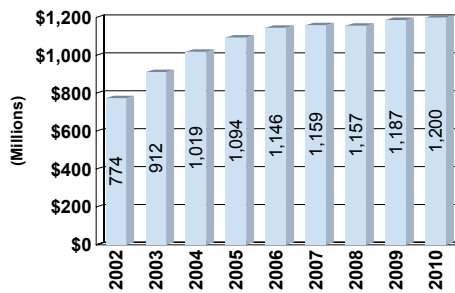
Line of Business	Premium Written	State Rank	% of U.S.
Automobile	\$3,709,834,805	17	1.98%
Homeowners multiple peril	\$1,199,562,523	24	1.69%
Other	\$640,179,564	24	1.30%
Workers' compensation	\$521,568,218	25	1.33%
Commercial multi peril	\$498,137,161	24	1.51%
Medical professional liability	\$253,060,949	13	2.39%
Ocean & Inland Marine	\$198,420,813	27	1.26%
Fire	\$136,864,419	24	1.12%
Allied lines	\$95,764,958	31	0.85%
Surety	\$93,759,398	18	1.82%
Mortgage guaranty	\$92,443,353	21	1.94%
Accident & Health	\$60,729,942	28	1.10%
Aircraft (all perils)	\$60,339,881	6	3.64%
Farm	\$28,309,054	37	0.27%
Products liability	\$26,205,176	30	1.07%
Federal flood	\$18,318,706	24	0.60%
Boiler and machinery	\$16,336,192	27	1.30%
Financial guaranty	\$11,694,302	13	0.90%
Credit	\$10,222,906	34	0.54%
Fidelity	\$9,887,376	27	0.92%
Earthquake	\$7,950,075	30	0.39%
Burglary and theft	\$1,977,004	26	1.08%
Total	\$7,691,566,763	23	1.63%

Source: National Association of Insurance Commissioners

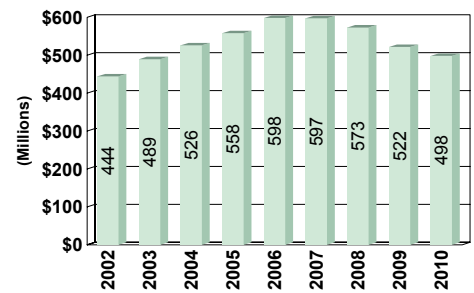
Premium Written for Automobile Insurance



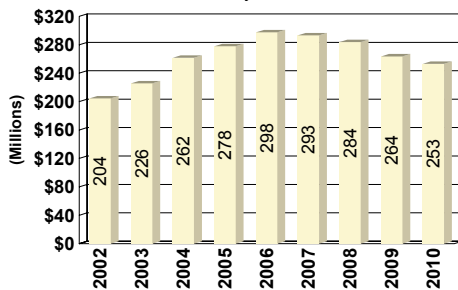
Premium Written for Homeowners Insurance



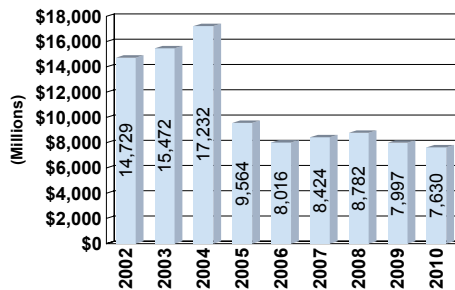
Premium Written for Commercial MP Insurance



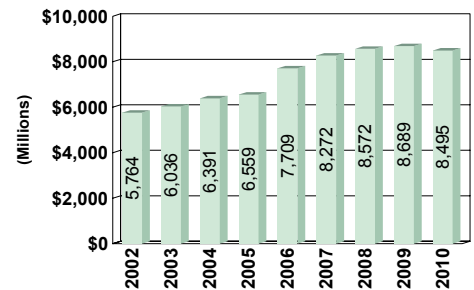
Premium Written for Medical Liability Insurance



Premium Written & Deposits for Life Insurance¹



Premiums Written & Deposits for Health Insurance²



¹ Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

² Figures include only Health data from the NAIC Health, Life, and Fraternal financial statements.