

Overview of the 2010 Insurance Market In California

Type	Number	State Rank	% of All U.S. Insurers
Domestic	154	20	1.96%
Total Insurers	1,309	44	16.65%

Source: National Association of Insurance Commissioners

Description	Amount	State Rank	% of U.S.
Total Taxes:	\$2,265,703,254	1	15.29%
Total Revenue:	\$2,483,198,579	1	13.37%
Total Budget:	\$152,029,000	1	12.29%
Total Employment:	1,261	2	10.87%
Total Complaints & Inquiries:	226,686	2	9.27%

Source: NAIC Insurance Department Resources Report

Year	Insurance Carriers and Related Activities	Insurance Carriers	Agents Brokers and Other Related Activities
2004	221,950	127,644	94,306
2005	221,864	126,699	95,164
2006	220,054	123,659	96,395
2007	214,968	117,063	97,905
2008	210,262	112,777	97,485
2009	202,466	110,163	92,303
2010	178,392	88,922	89,470

Source: US Department of Labor, Bureau of Labor Statistics

Premiums	State Rank	% of U.S.
\$118,594,508,569	2	7.64%

Source: National Association of Insurance Commissioners

Statement Type	Premium Written	State Rank	% of U.S.
Fraternal	\$566,800,034	6	5.64%
Health	\$5,700,309,491	22	1.45%
Life, Accident, and Health	\$56,532,385,893	2	8.46%
Property and Casualty	\$54,385,995,864	1	11.56%
Title	\$1,409,017,287	1	15.11%
Total California	\$118,594,508,569	2	7.64%

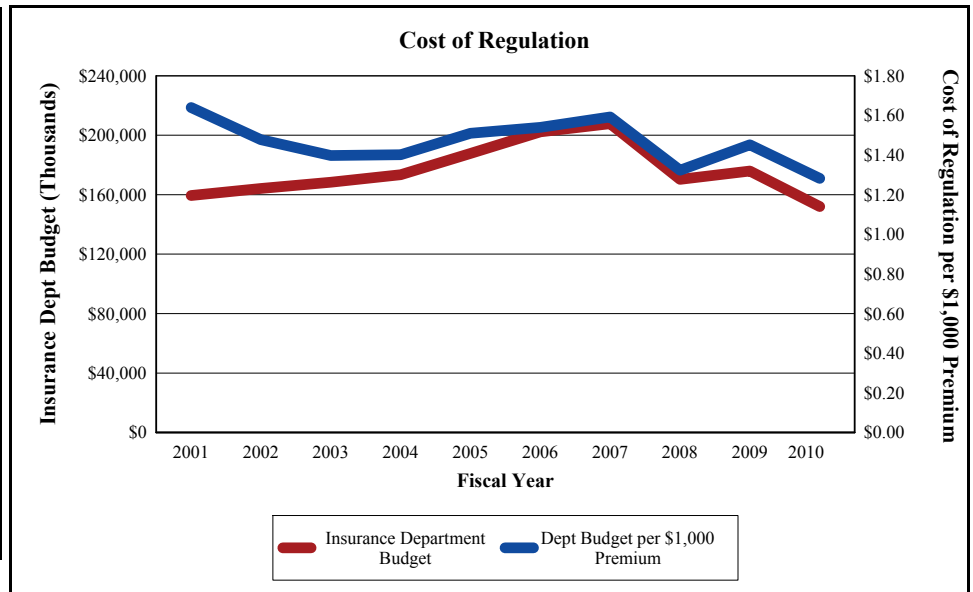
Source: National Association of Insurance Commissioners

	2007	2008	2009	2010
Finance and insurance	\$112,283	\$101,136	\$104,761	\$106,546
Federal Reserve banks, credit intermediation and related services	\$50,524	\$46,200	\$45,882	N/A
Securities, commodity contracts, investments	\$20,237	\$18,556	\$18,004	N/A
Insurance carriers and related activities	\$35,442	\$29,967	\$32,980	N/A
Funds, trusts, and other financial vehicles	\$6,079	\$6,414	\$7,894	N/A

Note: 2011 figure is an estimate.
Source: US Department of Commerce, Bureau of Economic Analysis

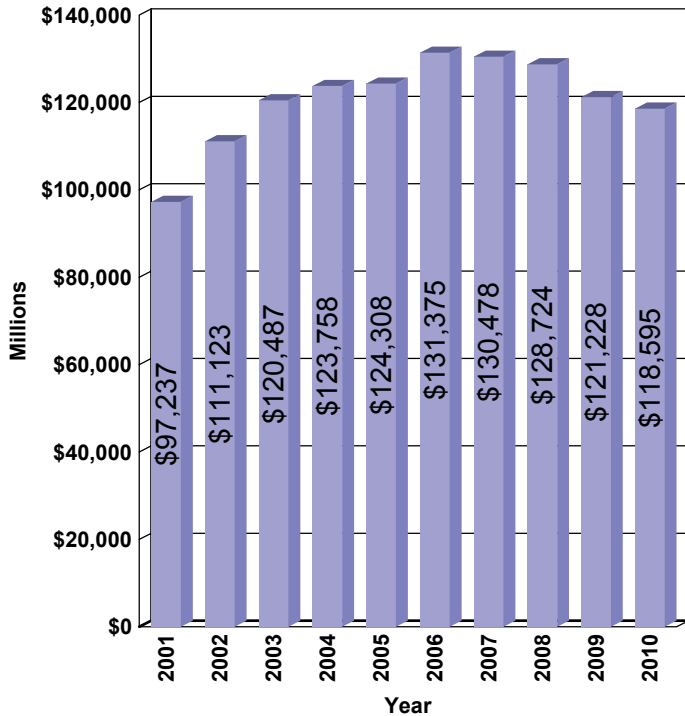
Year	Insurance Department Budget	Dept. Budget Per \$1,000 Premium
2001	\$159,474.00	\$1.640
2002	\$164,150.00	\$1.477
2003	\$168,379.00	\$1.397
2004	\$173,419.00	\$1.401
2005	\$187,719.00	\$1.510
2006	\$202,278.00	\$1.540
2007	\$207,779.00	\$1.592
2008	\$170,339.00	\$1.323
2009	\$175,950.00	\$1.451
2010	\$152,029.00	\$1.282

Source: NAIC Insurance Department Resources Report



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Total Direct Premium Written & Deposits In-State
All Types of Insurance



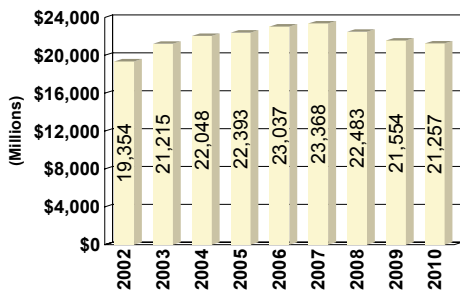
Source: National Association of Insurance Commissioners

Premium by Line of Business in California

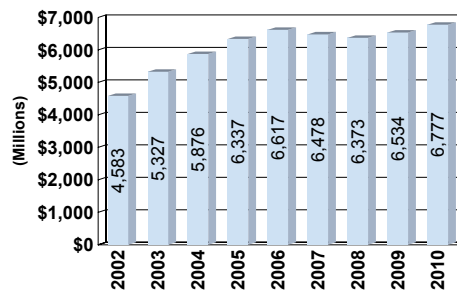
Line of Business	Premium Written	State Rank	% of U.S.
Automobile	\$21,257,079,972	1	11.32%
Workers' compensation	\$7,109,910,539	1	18.19%
Homeowners multiple peril	\$6,776,549,510	2	9.56%
Other	\$5,985,971,562	1	12.20%
Commercial multi peril	\$4,141,255,949	1	12.59%
Ocean & Inland Marine	\$1,926,952,194	1	12.22%
Fire	\$1,512,170,824	2	12.33%
Earthquake	\$987,980,292	1	48.36%
Allied lines	\$968,801,870	3	8.58%
Medical professional liability	\$820,264,942	2	7.74%
Surety	\$685,395,890	1	13.33%
Farm	\$439,375,088	10	4.13%
Products liability	\$347,236,113	1	14.12%
Accident & Health	\$346,212,524	3	6.29%
Mortgage guaranty	\$325,604,527	2	6.82%
Federal flood	\$189,812,181	4	6.25%
Aircraft (all perils)	\$170,284,340	2	10.28%
Boiler and machinery	\$116,999,422	2	9.31%
Fidelity	\$111,649,596	2	10.36%
Credit	\$85,769,409	5	4.56%
Financial guaranty	\$62,446,084	2	4.80%
Burglary and theft	\$18,273,050	2	9.95%
Total	\$54,385,995,868	1	11.56%

Source: National Association of Insurance Commissioners

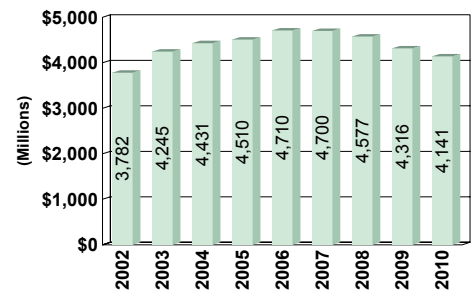
Premium Written for Automobile Insurance



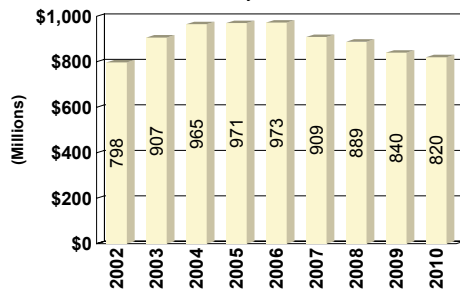
Premium Written for Homeowners Insurance



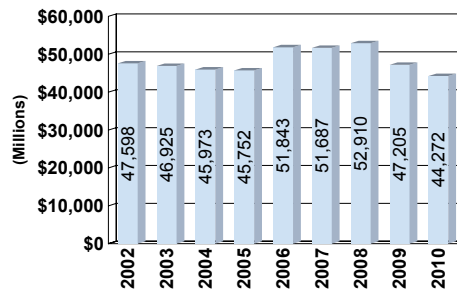
Premium Written for Commercial MP Insurance



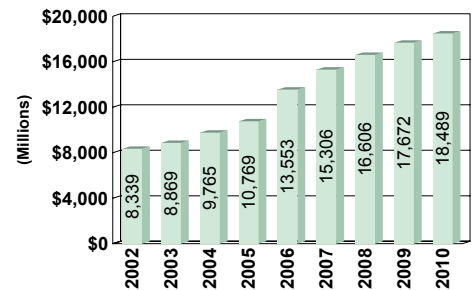
Premium Written for Medical Liability Insurance



Premium Written & Deposits for Life Insurance¹



Premiums Written & Deposits for Health Insurance²



¹ Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

² Figures include only Health data from the NAIC Health, Life, and Fraternal financial statements.