

### Overview of the 2010 Insurance Market In Minnesota

Type	Number	State Rank	% of All U.S. Insurers
Domestic	160	18	2.03%
Total Insurers	1,528	31	19.43%

*Source: National Association of Insurance Commissioners*

Description	Amount	State Rank	% of U.S.
Total Taxes:	\$340,018,135	13	2.29%
Total Revenue:	\$364,080,652	17	1.96%
Total Budget:	\$13,811,000	23	1.12%
Total Employment:	77	43	0.66%
Total Complaints & Inquiries:	34,787	19	1.42%

*Source: NAIC Insurance Department Resources Report*

Year	Insurance Carriers and Related Activities	Insurance Carriers	Agents Brokers and Other Related Activities
2004	54,909	36,978	17,931
2005	55,209	36,775	18,434
2006	55,733	36,995	18,738
2007	57,216	38,468	18,747
2008	59,598	40,810	18,787
2009	59,929	41,231	18,699
2010	59,784	41,216	18,568

*Source: US Department of Labor, Bureau of Labor Statistics*

Premiums	State Rank	% of U.S.
\$30,341,877,959	17	1.95%

*Source: National Association of Insurance Commissioners*

Statement Type	Premium Written	State Rank	% of U.S.
Fraternal	\$728,039,631	3	7.24%
Health	\$9,204,301,864	14	2.34%
Life, Accident, and Health	\$11,669,811,704	20	1.75%
Property and Casualty	\$8,626,657,557	18	1.83%
Title	\$113,067,203	21	1.21%
<b>Total Minnesota</b>	<b>\$30,341,877,959</b>	<b>17</b>	<b>1.95%</b>

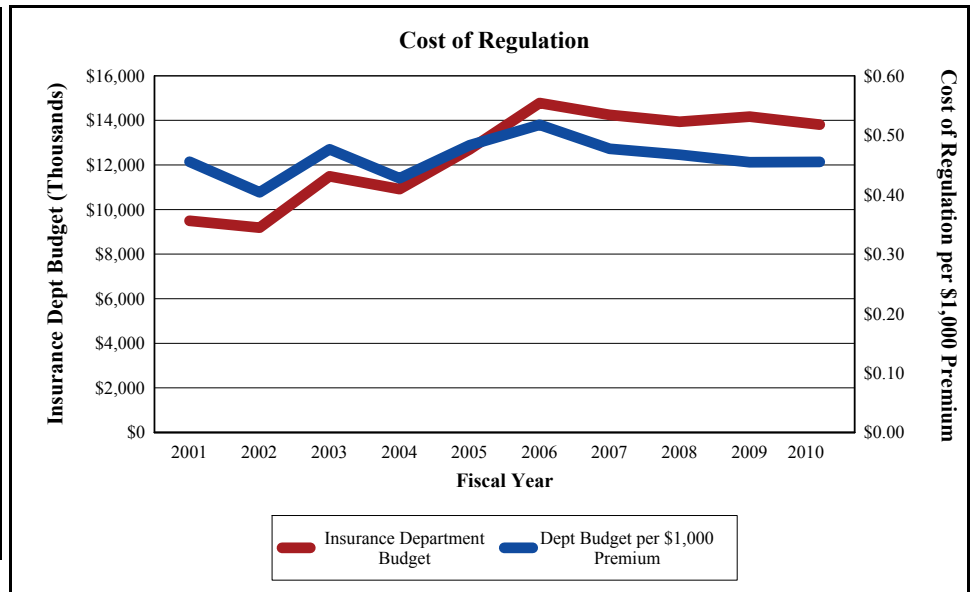
*Source: National Association of Insurance Commissioners*

	2007	2008	2009	2010
<b>Finance and insurance</b>	<b>\$24,189</b>	<b>\$22,840</b>	<b>\$25,783</b>	<b>\$27,091</b>
Federal Reserve banks, credit intermediation and related services	\$9,429	\$9,910	\$9,949	N/A
Securities, commodity contracts, investments	\$3,281	\$2,651	\$2,564	N/A
Insurance carriers and related activities	\$10,958	\$9,653	\$12,407	N/A
Funds, trusts, and other financial vehicles	\$520	\$626	\$862	N/A

*Note: 2011 figure is an estimate.*  
*Source: US Department of Commerce, Bureau of Economic Analysis*

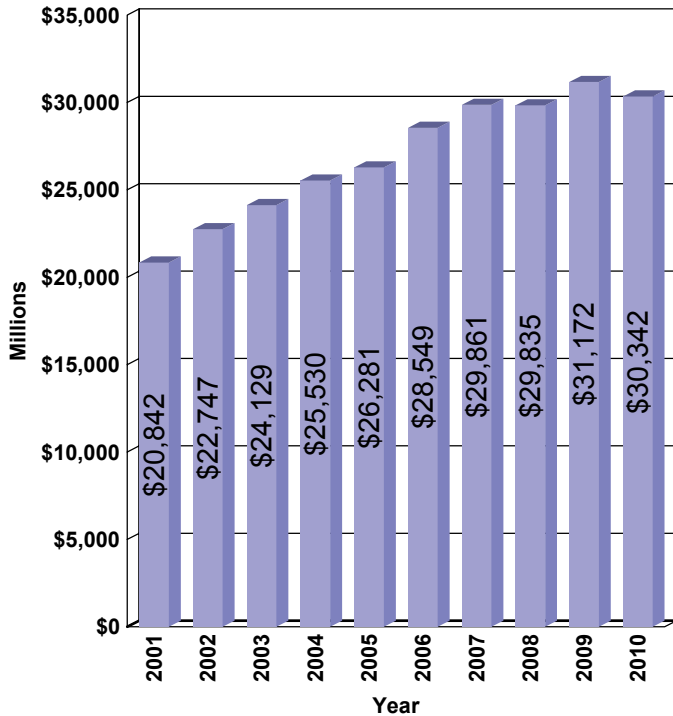
Year	Insurance Department Budget	Dept. Budget Per \$1,000 Premium
2001	\$9,492.24	\$0.455
2002	\$9,189.43	\$0.404
2003	\$11,492.00	\$0.476
2004	\$10,918.00	\$0.428
2005	\$12,696.51	\$0.483
2006	\$14,777.75	\$0.518
2007	\$14,247.58	\$0.477
2008	\$13,937.00	\$0.467
2009	\$14,169.00	\$0.455
2010	\$13,811.00	\$0.455

*Source: NAIC Insurance Department Resources Report*



### Overview of the 2010 Insurance Market In Minnesota

**Total Direct Premium Written & Deposits In-State**  
All Types of Insurance



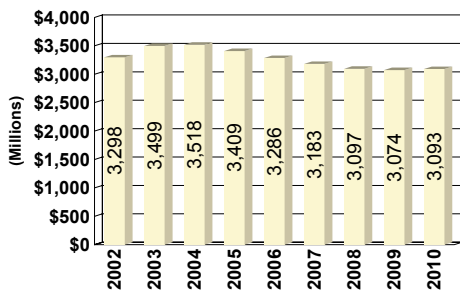
Source: National Association of Insurance Commissioners

**Premium by Line of Business in Minnesota**

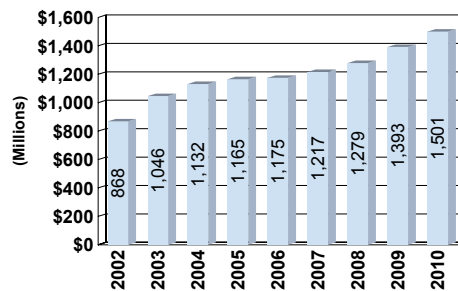
Line of Business	Premium Written	State Rank	% of U.S.
Automobile	\$3,092,787,059	22	1.65%
Homeowners multiple peril	\$1,500,613,112	14	2.12%
Other	\$872,447,845	17	1.78%
Workers' compensation	\$685,234,711	16	1.75%
Farm	\$623,327,415	6	5.86%
Commercial multi peril	\$575,421,911	19	1.75%
Ocean & Inland Marine	\$228,579,330	20	1.45%
Allied lines	\$222,362,705	9	1.97%
Mortgage guaranty	\$159,447,615	9	3.34%
Fire	\$153,630,028	22	1.25%
Accident & Health	\$136,709,169	12	2.49%
Medical professional liability	\$91,352,183	28	0.86%
Surety	\$70,925,149	24	1.38%
Products liability	\$67,496,814	12	2.75%
Credit	\$30,623,225	19	1.63%
Boiler and machinery	\$26,428,042	16	2.10%
Aircraft (all perils)	\$26,315,644	23	1.59%
Fidelity	\$26,091,129	15	2.42%
Financial guaranty	\$20,451,551	9	1.57%
Federal flood	\$7,171,518	40	0.24%
Earthquake	\$6,044,504	36	0.30%
Burglary and theft	\$3,196,904	18	1.74%
<b>Total</b>	<b>\$8,626,657,558</b>	<b>18</b>	<b>1.83%</b>

Source: National Association of Insurance Commissioners

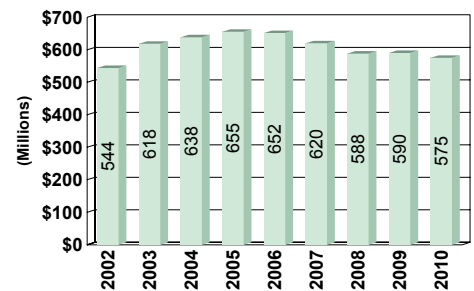
Premium Written for Automobile Insurance



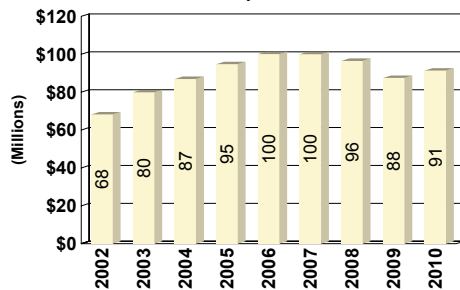
Premium Written for Homeowners Insurance



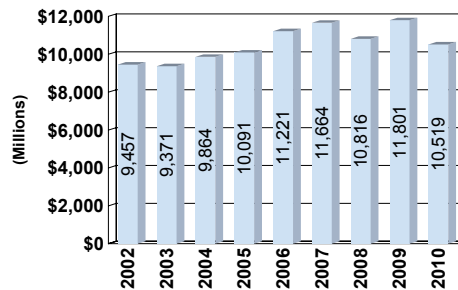
Premium Written for Commercial MP Insurance



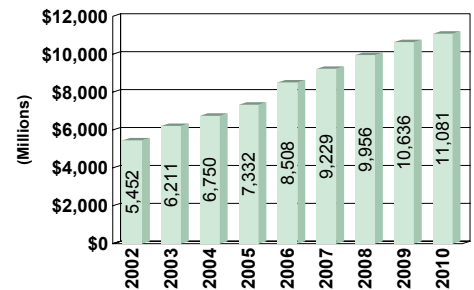
Premium Written for Medical Liability Insurance



Premium Written & Deposits for Life Insurance<sup>1</sup>



Premiums Written & Deposits for Health Insurance<sup>2</sup>



<sup>1</sup> Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

<sup>2</sup> Figures include only Health data from the NAIC Health, Life, and Fraternal financial statements.