

Overview of the 2010 Insurance Market In Pennsylvania

Type	Number	State Rank	% of All U.S. Insurers
Domestic	276	8	3.51%
Total Insurers	1,809	7	23.01%

Source: National Association of Insurance Commissioners

Description	Amount	State Rank	% of U.S.
Total Taxes:	\$761,179,000	4	5.14%
Total Revenue:	\$809,032,942	4	4.35%
Total Budget:	\$20,542,000	16	1.66%
Total Employment:	250	11	2.15%
Total Complaints & Inquiries:	89,556	9	3.66%

Source: NAIC Insurance Department Resources Report

Year	Insurance Carriers and Related Activities	Insurance Carriers	Agents Brokers and Other Related Activities
2004	116,393	74,270	42,123
2005	115,150	73,384	41,766
2006	115,713	73,416	42,296
2007	114,504	72,837	41,667
2008	115,490	74,599	40,891
2009	114,691	74,086	40,605
2010	112,310	72,251	40,059

Source: US Department of Labor, Bureau of Labor Statistics

Premiums	State Rank	% of U.S.
\$83,575,565,147	5	5.38%

Source: National Association of Insurance Commissioners

Statement Type	Premium Written	State Rank	% of U.S.
Fraternal	\$739,208,178	2	7.35%
Health	\$34,012,522,045	2	8.63%
Life, Accident, and Health	\$28,987,339,566	6	4.34%
Property and Casualty	\$19,407,270,872	6	4.12%
Title	\$429,224,486	5	4.60%
Total Pennsylvania	\$83,575,565,147	5	5.38%

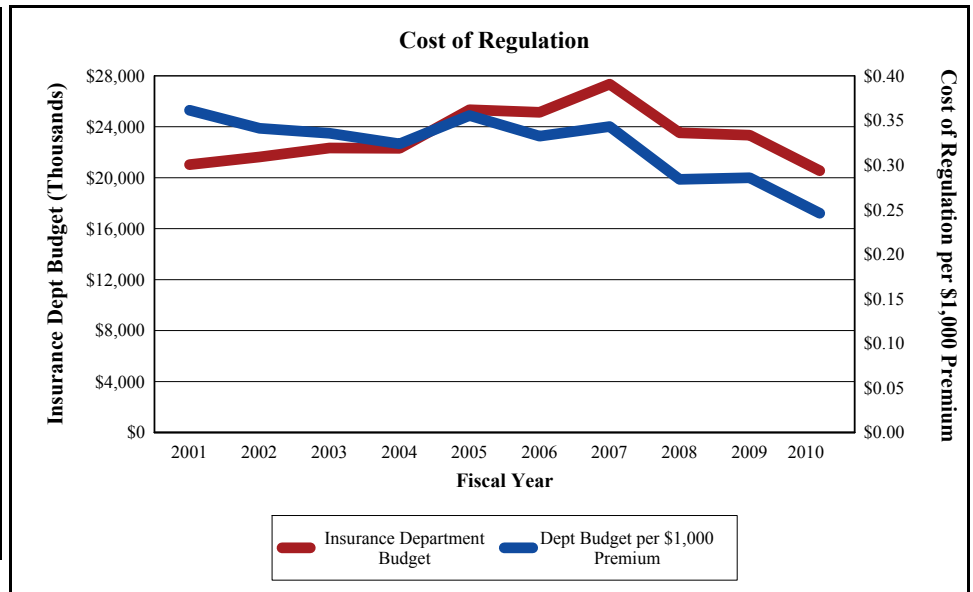
Source: National Association of Insurance Commissioners

	2007	2008	2009	2010
Finance and insurance	\$43,595	\$44,601	\$48,902	\$50,879
Federal Reserve banks, credit intermediation and related services	\$15,017	\$16,338	\$14,761	N/A
Securities, commodity contracts, investments	\$4,467	\$4,299	\$4,422	N/A
Insurance carriers and related activities	\$18,851	\$17,592	\$21,546	N/A
Funds, trusts, and other financial vehicles	\$5,261	\$6,371	\$8,173	N/A

Note: 2011 figure is an estimate.
Source: US Department of Commerce, Bureau of Economic Analysis

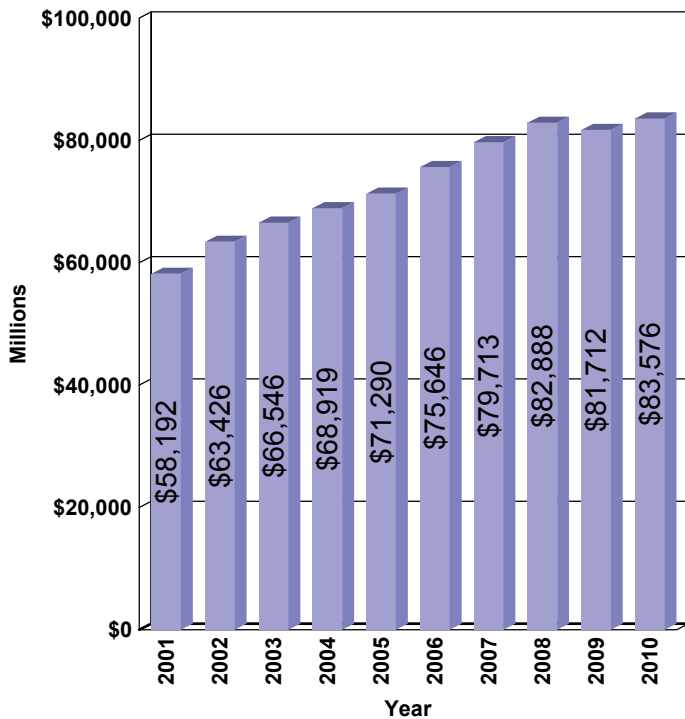
Year	Insurance Department Budget	Dept. Budget Per \$1,000 Premium
2001	\$21,030.00	\$0.361
2002	\$21,631.00	\$0.341
2003	\$22,332.00	\$0.336
2004	\$22,302.00	\$0.324
2005	\$25,334.00	\$0.355
2006	\$25,131.00	\$0.332
2007	\$27,340.00	\$0.343
2008	\$23,520.00	\$0.284
2009	\$23,334.00	\$0.286
2010	\$20,542.00	\$0.246

Source: NAIC Insurance Department Resources Report



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Total Direct Premium Written & Deposits In-State
All Types of Insurance



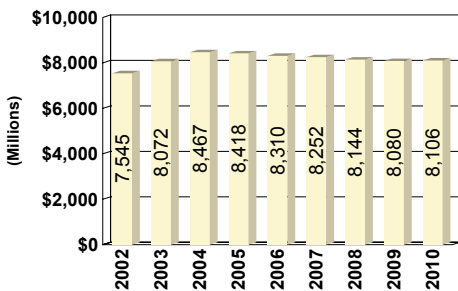
Source: National Association of Insurance Commissioners

Premium by Line of Business in Pennsylvania

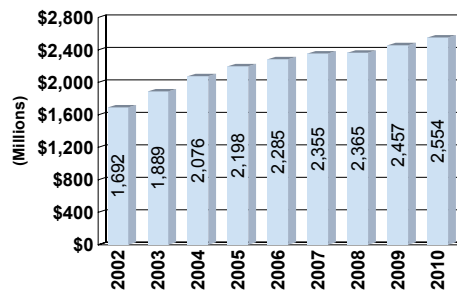
Line of Business	Premium Written	State Rank	% of U.S.
Automobile	\$8,105,772,393	5	4.32%
Homeowners multiple peril	\$2,553,529,845	6	3.60%
Workers' compensation	\$2,187,605,837	4	5.60%
Other	\$2,073,500,227	6	4.22%
Commercial multi peril	\$1,434,090,467	5	4.36%
Medical professional liability	\$726,018,166	3	6.85%
Ocean & Inland Marine	\$457,401,088	9	2.90%
Fire	\$409,659,110	5	3.34%
Accident & Health	\$279,311,331	4	5.08%
Allied lines	\$238,041,791	7	2.11%
Surety	\$196,238,438	5	3.82%
Mortgage guaranty	\$187,611,725	7	3.93%
Farm	\$130,407,466	23	1.23%
Products liability	\$116,960,257	7	4.76%
Boiler and machinery	\$56,935,984	5	4.53%
Credit	\$53,272,909	11	2.83%
Fidelity	\$50,155,125	6	4.66%
Federal flood	\$49,784,550	11	1.64%
Financial guaranty	\$43,284,967	4	3.33%
Aircraft (all perils)	\$36,103,365	15	2.18%
Earthquake	\$14,509,231	22	0.71%
Burglary and theft	\$7,076,623	7	3.85%
Total	\$19,407,270,878	6	4.12%

Source: National Association of Insurance Commissioners

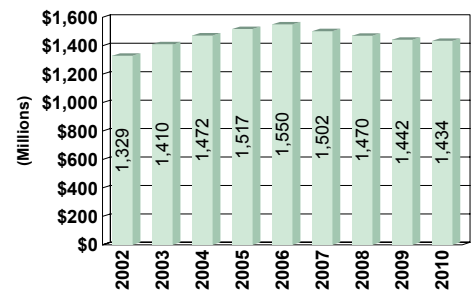
Premium Written for Automobile Insurance



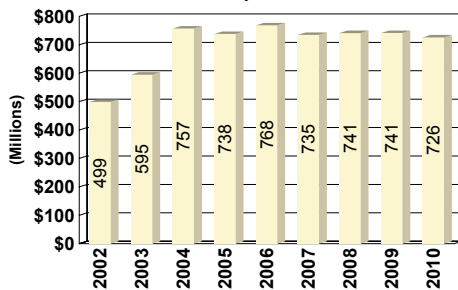
Premium Written for Homeowners Insurance



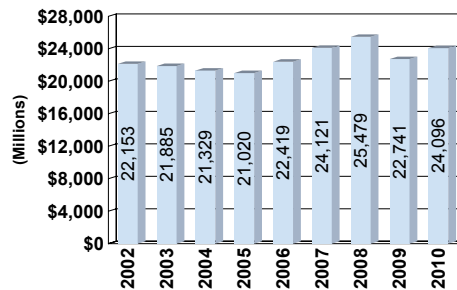
Premium Written for Commercial MP Insurance



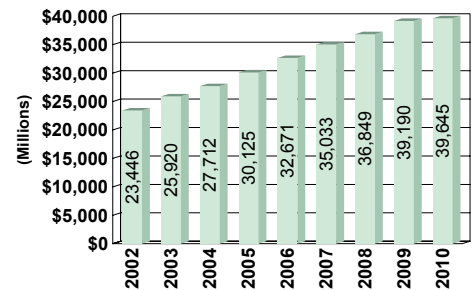
Premium Written for Medical Liability Insurance



Premium Written & Deposits for Life Insurance¹



Premiums Written & Deposits for Health Insurance²



¹ Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

² Figures include only Health data from the NAIC Health, Life, and Fraternal financial statements.