

Overview of the 2010 Insurance Market In Texas

| Type | Number | State Rank | % of All U.S. Insurers |
|----------------|--------|------------|------------------------|
| Domestic | 434 | 4 | 5.52% |
| Total Insurers | 1,995 | 2 | 25.37% |

Source: National Association of Insurance Commissioners

| Description | Amount | State Rank | % of U.S. |
|-------------------------------|-----------------|------------|-----------|
| Total Taxes: | \$1,194,610,984 | 3 | 8.06% |
| Total Revenue: | \$1,425,315,123 | 3 | 7.67% |
| Total Budget: | \$128,740,869 | 3 | 10.41% |
| Total Employment: | 1,702 | 1 | 14.67% |
| Total Complaints & Inquiries: | 213,346 | 3 | 8.72% |

Source: NAIC Insurance Department Resources Report

| Year | Insurance Carriers and Related Activities | Insurance Carriers | Agents Brokers and Other Related Activities |
|------|---|--------------------|---|
| 2004 | 148,438 | 81,279 | 67,160 |
| 2005 | 147,690 | 80,016 | 67,674 |
| 2006 | 148,687 | 80,177 | 68,510 |
| 2007 | 150,760 | 80,883 | 69,877 |
| 2008 | 152,927 | 81,854 | 71,073 |
| 2009 | 151,336 | 80,589 | 70,747 |
| 2010 | 149,896 | 78,583 | 71,313 |

Source: US Department of Labor, Bureau of Labor Statistics

| Premiums | State Rank | % of U.S. |
|-------------------|------------|-----------|
| \$101,000,259,068 | 4 | 6.51% |

Source: National Association of Insurance Commissioners

| Statement Type | Premium Written | State Rank | % of U.S. |
|----------------------------|--------------------------|------------|--------------|
| Fraternal | \$681,494,600 | 4 | 6.78% |
| Health | \$21,218,178,734 | 4 | 5.38% |
| Life, Accident, and Health | \$40,925,300,863 | 3 | 6.13% |
| Property and Casualty | \$37,110,969,714 | 2 | 7.89% |
| Title | \$1,064,315,157 | 2 | 11.42% |
| Total Texas | \$101,000,259,068 | 4 | 6.51% |

Source: National Association of Insurance Commissioners

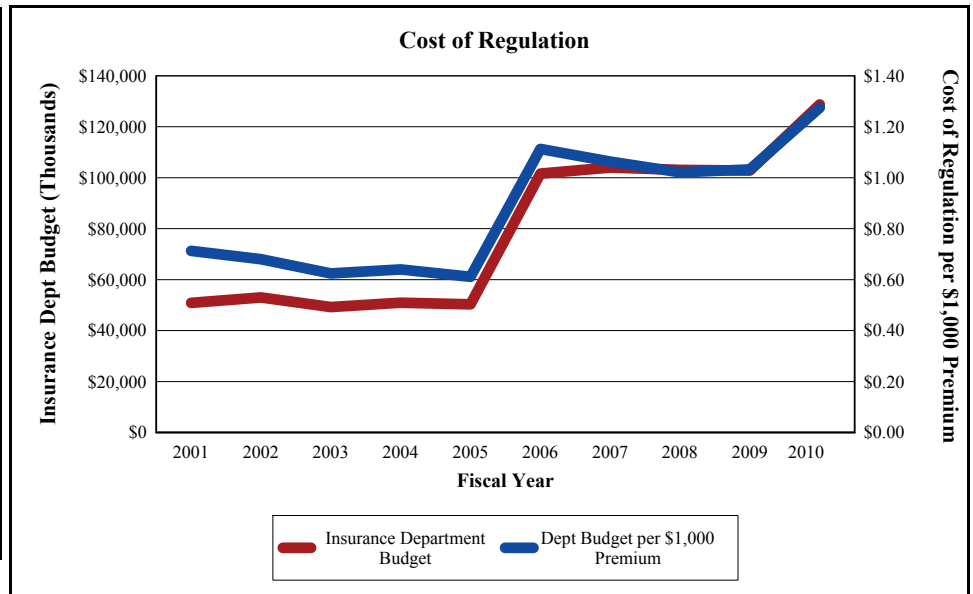
| | 2007 | 2008 | 2009 | 2010 |
|---|-----------------|-----------------|-----------------|-----------------|
| Finance and insurance | \$64,647 | \$71,878 | \$75,055 | \$80,827 |
| Federal Reserve banks, credit intermediation and related services | \$30,696 | \$36,189 | \$36,094 | N/A |
| Securities, commodity contracts, investments | \$7,409 | \$7,890 | \$7,496 | N/A |
| Insurance carriers and related activities | \$21,965 | \$22,648 | \$25,401 | N/A |
| Funds, trusts, and other financial vehicles | \$4,577 | \$5,151 | \$6,064 | N/A |

Note: 2011 figure is an estimate.
Source: US Department of Commerce, Bureau of Economic Analysis

| Year | Insurance Department Budget | Dept. Budget Per \$1,000 Premium |
|------|-----------------------------|----------------------------------|
| 2001 | \$50,844.61 | \$0.713 |
| 2002 | \$53,018.85 | \$0.680 |
| 2003 | \$49,232.31 | \$0.624 |
| 2004 | \$50,914.44 | \$0.640 |
| 2005 | \$50,272.00 | \$0.611 |
| 2006 | \$101,614.74 | \$1.113 |
| 2007 | \$103,985.96 | \$1.063 |
| 2008 | \$103,054.28 | \$1.021 |
| 2009 | \$102,826.92 | \$1.032 |
| 2010 | \$128,740.87 | \$1.275 |

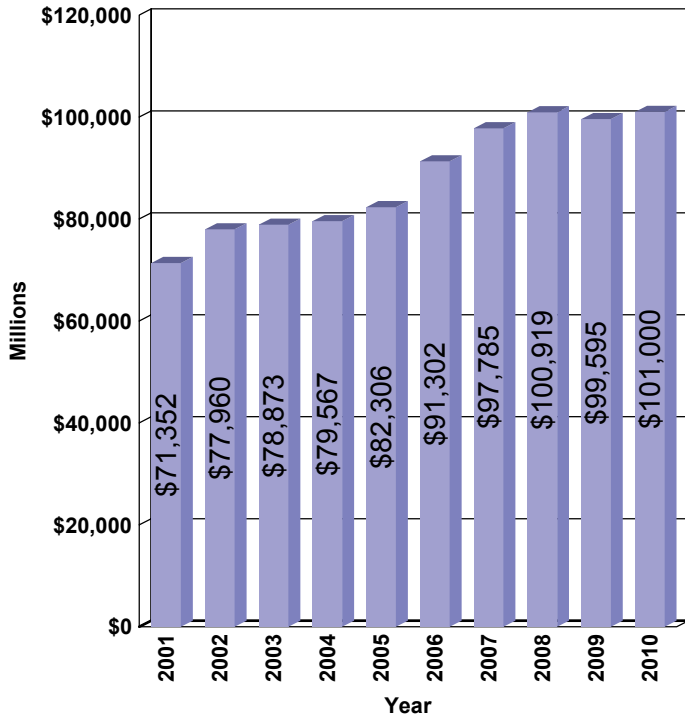
Source: NAIC Insurance Department Resources Report

Note: 2006 -2010 include Workers' Compensation



Overview of the 2010 Insurance Market In Texas

Total Direct Premium Written & Deposits In-State
All Types of Insurance



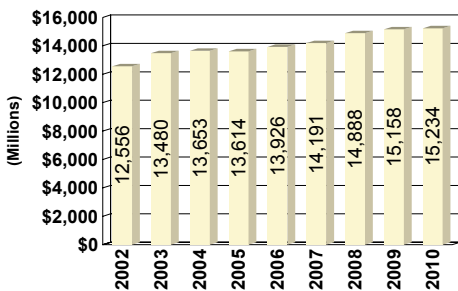
Source: National Association of Insurance Commissioners

Premium by Line of Business in Texas

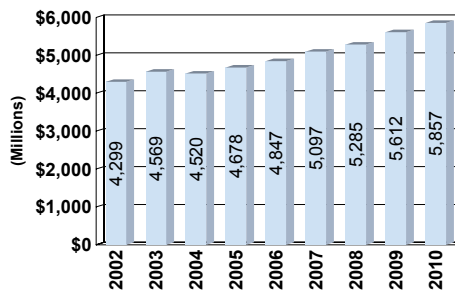
| Line of Business | Premium Written | State Rank | % of U.S. |
|--------------------------------|-------------------------|------------|--------------|
| Automobile | \$15,233,945,522 | 2 | 8.11% |
| Homeowners multiple peril | \$5,857,220,938 | 3 | 8.26% |
| Other | \$3,816,204,414 | 3 | 7.78% |
| Commercial multi peril | \$2,106,070,328 | 3 | 6.40% |
| Workers' compensation | \$1,924,746,200 | 5 | 4.93% |
| Ocean & Inland Marine | \$1,508,132,386 | 2 | 9.56% |
| Fire | \$1,495,042,020 | 3 | 12.19% |
| Allied lines | \$1,425,172,853 | 2 | 12.62% |
| Farm | \$767,287,400 | 1 | 7.21% |
| Accident & Health | \$475,133,922 | 2 | 8.64% |
| Surety | \$438,789,280 | 2 | 8.54% |
| Mortgage guaranty | \$401,752,764 | 1 | 8.41% |
| Credit | \$350,393,457 | 1 | 18.63% |
| Medical professional liability | \$343,822,917 | 8 | 3.25% |
| Federal flood | \$309,145,869 | 2 | 10.18% |
| Products liability | \$194,120,511 | 2 | 7.90% |
| Aircraft (all perils) | \$190,795,386 | 1 | 11.52% |
| Boiler and machinery | \$118,274,542 | 1 | 9.41% |
| Fidelity | \$64,413,563 | 3 | 5.98% |
| Financial guaranty | \$40,612,190 | 5 | 3.12% |
| Earthquake | \$33,105,798 | 10 | 1.62% |
| Burglary and theft | \$16,787,455 | 3 | 9.14% |
| Total | \$37,110,969,705 | 2 | 7.89% |

Source: National Association of Insurance Commissioners

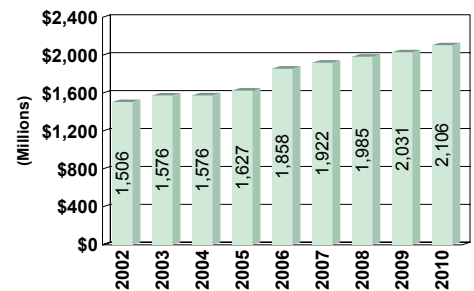
Premium Written for Automobile Insurance



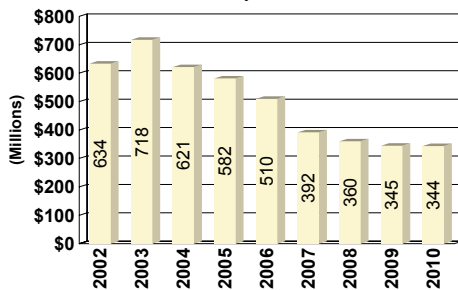
Premium Written for Homeowners Insurance



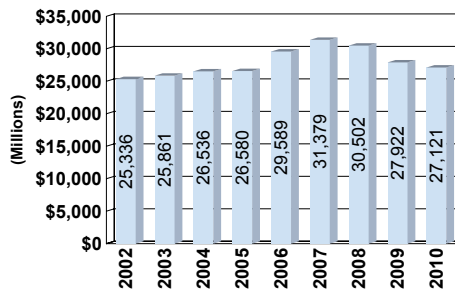
Premium Written for Commercial MP Insurance



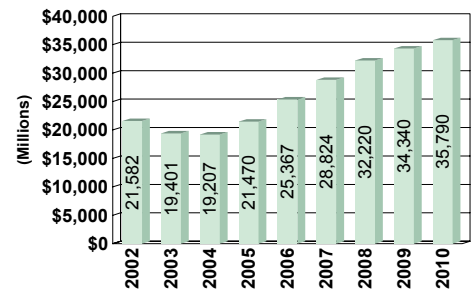
Premium Written for Medical Liability Insurance



Premium Written & Deposits for Life Insurance¹



Premiums Written & Deposits for Health Insurance²



¹ Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

² Figures include only Health data from the NAIC Health, Life, and Fraternal financial statements.