

Overview of the 2010 Insurance Market In Washington

Type	Number	State Rank	% of All U.S. Insurers
Domestic	52	39	0.66%
Total Insurers	1,450	36	18.44%

Source: National Association of Insurance Commissioners

Description	Amount	State Rank	% of U.S.
Total Taxes:	\$405,922,731	10	2.74%
Total Revenue:	\$441,843,913	15	2.38%
Total Budget:	\$24,755,063	13	2.00%
Total Employment:	229	13	1.97%
Total Complaints & Inquiries:	203,909	4	8.34%

Source: NAIC Insurance Department Resources Report

Year	Insurance Carriers and Related Activities	Insurance Carriers	Agents Brokers and Other Related Activities
2004	37,326	22,192	15,133
2005	37,484	22,103	15,381
2006	37,496	21,880	15,616
2007	37,818	21,735	16,083
2008	37,452	21,111	16,341
2009	36,168	19,882	16,286
2010	35,215	19,136	16,079

Source: US Department of Labor, Bureau of Labor Statistics

Premiums	State Rank	% of U.S.
\$30,732,341,889	16	1.98%

Source: National Association of Insurance Commissioners

Statement Type	Premium Written	State Rank	% of U.S.
Fraternal	\$191,336,001	16	1.90%
Health	\$11,204,451,333	10	2.84%
Life, Accident, and Health	\$10,216,165,959	24	1.53%
Property and Casualty	\$8,871,682,780	16	1.89%
Title	\$248,705,816	11	2.67%
Total Washington	\$30,732,341,889	16	1.98%

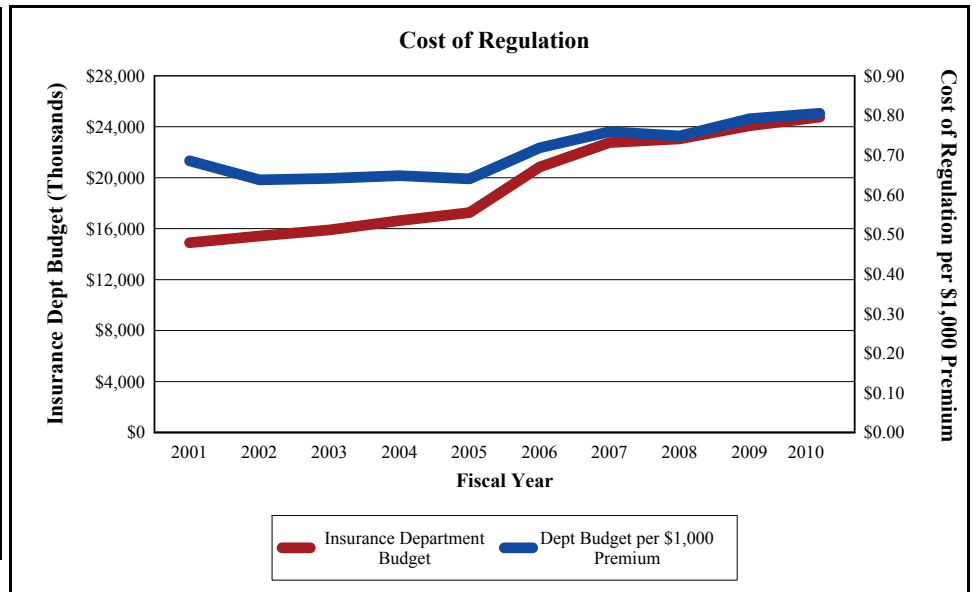
Source: National Association of Insurance Commissioners

	2007	2008	2009	2010
Finance and insurance	\$15,942	\$16,516	\$16,392	\$15,890
Federal Reserve banks, credit intermediation and related services	\$8,251	\$8,743	\$7,708	N/A
Securities, commodity contracts, investments	\$1,631	\$1,647	\$1,571	N/A
Insurance carriers and related activities	\$5,736	\$5,796	\$6,739	N/A
Funds, trusts, and other financial vehicles	\$324	\$330	\$374	N/A

Note: 2011 figure is an estimate.
Source: US Department of Commerce, Bureau of Economic Analysis

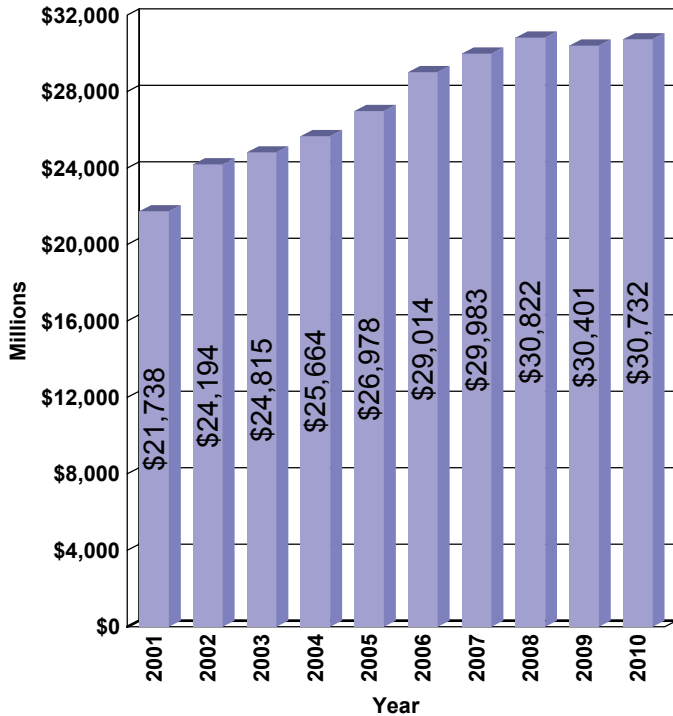
Year	Insurance Department Budget	Dept. Budget Per \$1,000 Premium
2001	\$14,896.95	\$0.685
2002	\$15,426.52	\$0.638
2003	\$15,904.18	\$0.641
2004	\$16,627.41	\$0.648
2005	\$17,259.31	\$0.640
2006	\$20,840.22	\$0.718
2007	\$22,754.02	\$0.759
2008	\$23,051.48	\$0.748
2009	\$24,071.72	\$0.792
2010	\$24,755.06	\$0.806

Source: NAIC Insurance Department Resources Report



Overview of the 2010 Insurance Market In Washington

Total Direct Premium Written & Deposits In-State
All Types of Insurance



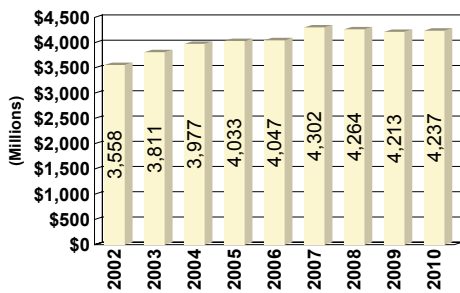
Source: National Association of Insurance Commissioners

Premium by Line of Business in Washington

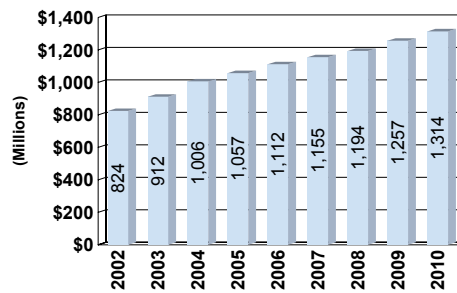
Line of Business	Premium Written	State Rank	% of U.S.
Automobile	\$4,236,794,809	14	2.26%
Homeowners multiple peril	\$1,314,433,686	21	1.85%
Other	\$925,129,175	15	1.88%
Commercial multi peril	\$667,083,102	15	2.03%
Ocean & Inland Marine	\$369,914,873	12	2.35%
Medical professional liability	\$204,786,151	17	1.93%
Fire	\$191,883,791	19	1.57%
Farm	\$158,387,819	22	1.49%
Earthquake	\$141,610,531	2	6.93%
Surety	\$134,112,112	10	2.61%
Allied lines	\$121,740,793	27	1.08%
Mortgage guaranty	\$112,494,391	15	2.36%
Accident & Health	\$74,271,039	22	1.35%
Aircraft (all perils)	\$45,993,135	9	2.78%
Products liability	\$44,005,774	16	1.79%
Federal flood	\$33,361,181	16	1.10%
Boiler and machinery	\$28,027,087	13	2.23%
Workers' compensation	\$25,806,475	48	0.07%
Credit	\$19,887,090	22	1.06%
Fidelity	\$17,114,050	20	1.59%
Burglary and theft	\$3,431,323	15	1.87%
Financial guaranty	\$1,414,389	40	0.11%
Total	\$8,871,682,782	16	1.89%

Source: National Association of Insurance Commissioners

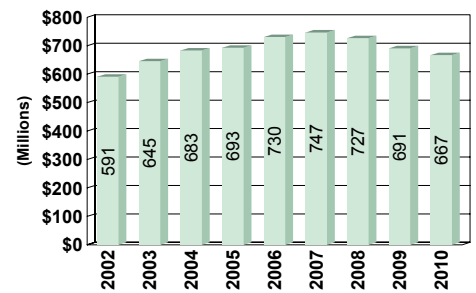
Premium Written for Automobile Insurance



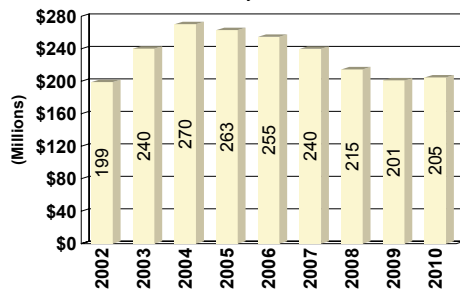
Premium Written for Homeowners Insurance



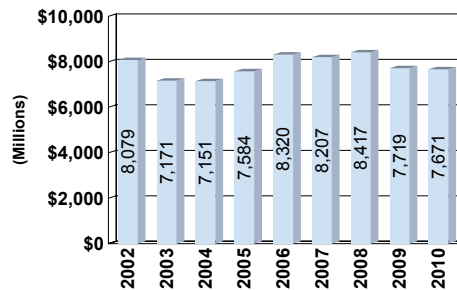
Premium Written for Commercial MP Insurance



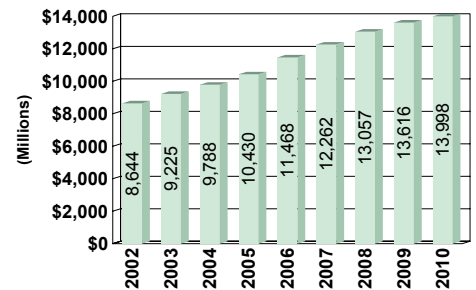
Premium Written for Medical Liability Insurance



Premium Written & Deposits for Life Insurance ¹



Premiums Written & Deposits for Health Insurance ²



¹ Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

² Figures include only Health data from the NAIC Health, Life, and Fraternal financial statements.