

The following proposed 2008 GRET factor table was adopted by the NAIC at the 2007 Winter National Meeting:

Proposed 2008 Factors Based on Average of 2005/2006 Data - Current Year's Expanded Category List							
Acquisition Per Policy	Acquisition Per Unit	Acquisition Per Prem	Maintenance Per Policy	Description	Company Count	Average Premium Per Policy Issued During Year	Average Face Amount Per Policy Issued During Year ('000's)
\$ 54.00	\$ 1.00	60%	\$ 27.00	Branch Office	33	9,231	407
\$ 112.00	\$ 2.00	62%	\$ 56.00	Direct Marketing	16	544	70
\$ 75.00	\$ 1.30	41%	\$ 37.00	Home Service	25	444	25
\$ 108.00	\$ 1.90	60%	\$ 54.00	Career General Agency	33	2,480	207
\$ 83.00	\$ 1.50	46%	\$ 42.00	Brokerage	27	6,909	235
\$ 79.00	\$ 1.40	44%	\$ 40.00	PPGA	35	1,698	80
\$ 111.00	\$ 2.00	61%	\$ 56.00	Multiline	17	776	125
\$ 71.00	\$ 1.30	39%	\$ 36.00	Other	208	2,035	105

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