



The mission of the National Association of Insurance Commissioners (NAIC) is to assist state insurance regulators, individually and collectively, in serving the public interest and achieving the following fundamental insurance regulatory goals in a responsive, efficient and cost effective manner, consistent with the wishes of its members. As part of this mission, the NAIC compiles meaningful data about the insurance regulatory community, as well as the insurance industry.

Number of Insurance Companies

The number of insurance companies is provided by state insurance regulators and is compiled annually by the NAIC. Depending on the type of insurance companies provided, they are classified either as property/casualty, life, health, fraternal or title insurers. Insurers with primary corporate headquarters located in a particular state are called domestic insurers. The insurance regulator in the insurer's state of domicile is the primary regulator of that insurer. Foreign insurers are those that are allowed to sell insurance in a state but have a primary legal residence in another state. The state rank represents the rank relative to the state with the largest number of insurers among all states.

U.S. Premiums by NAIC Financial Statement Type

The premium volume from the NAIC financial filing database is direct written premium derived from insurer annual financial statement filings provided to the NAIC. The total is comprised of aggregate premium and deposits generated without any adjustments for reinsurance. This data is grouped according to insurer financial statement filing type (i.e., property/casualty; life, accident and health; health; fraternal organizations; and title). Data in one financial statement type could contain data that seemingly fits better under another line of business. For example, traditional health data may be filed by an insurer using the filing type of life, accident and health. Depending on the regulatory requirements in the state of domicile, captives and risk retention groups are not always required to file with the NAIC and, consequently, this data may not be considered complete. Not all state funds are required to file with the NAIC. State fund data contained herein is reported separately and added to the premium volume during composition of this report. Some categories are modified to more closely align with the structure of the NAIC financial statement filings and may not be comparable to data reported in prior years. The state rank represents the rank relative to the state with the largest premium volume among all states.

U.S. Premiums by IDRR Premium Type

The premium volume from the *Insurance Department Resources Report* (IDRR) is comprised of direct written premium that the states report to the NAIC in compiling the IDRR. This data is grouped by type of business and will not match up with data grouped by NAIC financial statement type. This data includes total direct written premium reported by each state insurance department and does not include premiums from captives or surplus lines business. It was requested that each state include state funds in its premium volume reported. Some companies may report premium data to the state insurance department that are not required to report to the NAIC due to sales volume or other regulatory requirements of their domiciliary state.

Insurance Department Data

The insurance department data is provided by state insurance regulators and is compiled annually by the NAIC. Total taxes include premium, retaliatory, franchise and income taxes paid by insurers. Total revenue includes other sources of revenue, such as licensing fees and fines and assessments, as well as total taxes. Total budget represents the annual operating budget of the state insurance department. Total employment is the number of full-time state insurance department employees. The state rank represents the rank relative to the state with the largest respective number among all states.

Cost of Regulation

The cost of regulation is calculated from data supplied by state insurance regulators and collected from insurers' financial filings. It is a ratio that compares the insurance department budget to total premium written in the state. For state-specific details on the figures used, please refer to the IDRR technical notes.

Property/Casualty Premium by Line of Business

The premiums are from the annual financial statement information that property/casualty insurers file with the NAIC. Property/casualty premium is subdivided into several categories. This data includes information on state funds reported separately and added to the premium volume during composition of this report. The state rank represents the rank relative to the state with the largest respective premium by line of business among all states.

Insurance Industry Employment

The U.S. Bureau of Labor Statistics (BLS) produces the Quarterly Census of Employment and Wages (QCEW). The QCEW is derived from quarterly unemployment insurance tax reports submitted by employers to state workforce agencies. The reports are subject to state unemployment insurance laws, as well as to the Unemployment Compensation for Federal Employees (UCFE) program. According to the BLS, the QCEW program publishes a quarterly count of employment and wages covering 98% of U.S. jobs, available by industry in the county, metropolitan statistical area (MSA), state and national levels. Employment is the total number of persons employed full-time or part-time in non-farm establishments during a specified payroll period. Temporary employees are included. In general, data refer to persons who worked during, or received pay for, any part of the pay period that includes the 12th of the month, which is standard for all federal agencies collecting employment data from business establishments. Insurance carriers include employees of direct insurers from all insurance types and reinsurers. Agencies, brokerages and other insurance-related activities include insurance agents and brokers, independent claims adjusters, third-party administrators of insurance and pension funds, and other insurance-related activities.

Consumer Complaints

Complaints include all formal complaints lodged with the insurance department.

Consumer Inquiries

Inquiries include all requests for information about insurance-related issues made by any medium, including phone calls, written letters, emails, etc. Requests for brochures are included, as are incidents where a complaint is voiced, but is not formally lodged.

Gross Domestic Product

The U.S. Bureau of Economic Analysis (BEA) produces the gross domestic product (GDP). The BEA defines GDP by state as the most comprehensive measure of overall economic activity in the individual states. Per the BEA, GDP by state is calculated as the sum of incomes earned by labor and capital and the costs incurred in the production of goods and services. It includes workers' wages and salaries; income earned by sole proprietorships, partnerships and corporations; and business taxes (such as sales, property, and federal excise taxes) that count as a business expense.

State Insurance Regulation: Key Facts and Market Trends

The primary goal of state regulation is to protect insurance consumers, while recognizing that consumers as well as companies are well served by efficient, market-oriented regulation of the business of insurance.

**OVERVIEW OF THE UNITED STATES INSURANCE MARKET
2018**

Five Largest Insurance Groups in the U.S. by Direct Premium Written		
Insurance Group	Direct Premium Written*	% of Total Premium
UNITEDHEALTH GRP	\$157,335,487,735	6.90%
METROPOLITAN GRP	\$106,556,521,676	4.67%
STATE FARM IL	\$70,946,650,278	3.11%
ANTHEM INC GRP	\$66,642,527,924	2.92%
HUMANA INC	\$56,094,845,437	2.46%
Top 5 Total	\$457,576,033,050	

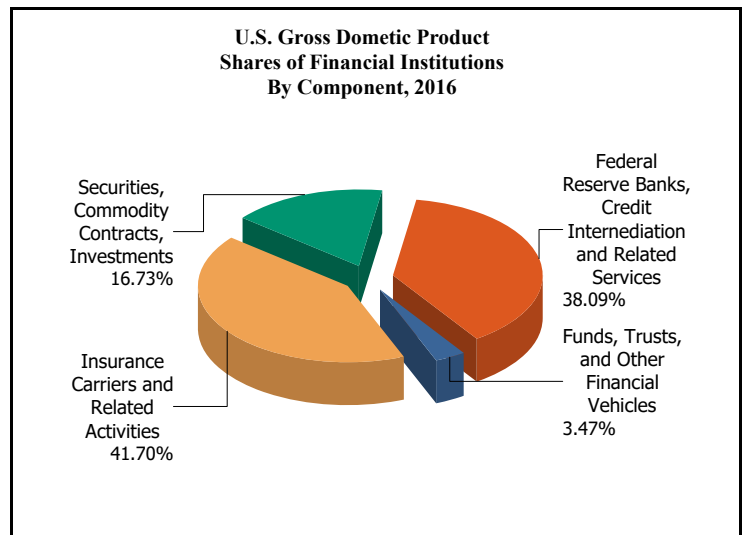
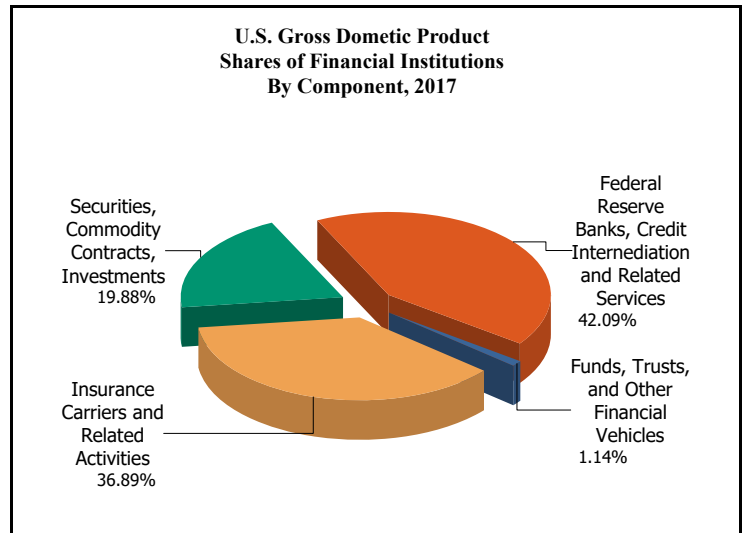
*Includes Deposit Type Funds and premium written in U.S. territories from Property, Life, Fraternal, Title, and Health Annual Statements.
Source: National Association of Insurance Commissioners

U.S. Gross Domestic Product (Millions)		
	2017	2018
Funds, trusts, and other financial vehicles	16,694	N/A
Insurance carriers and related activities	540,782	N/A
Securities, commodity contracts, and other financial investments and related activities	291,401	N/A
Monetary Authorities- central bank, credit intermediation, and related services	617,032	N/A
Finance and insurance	1,465,909	1,514,181

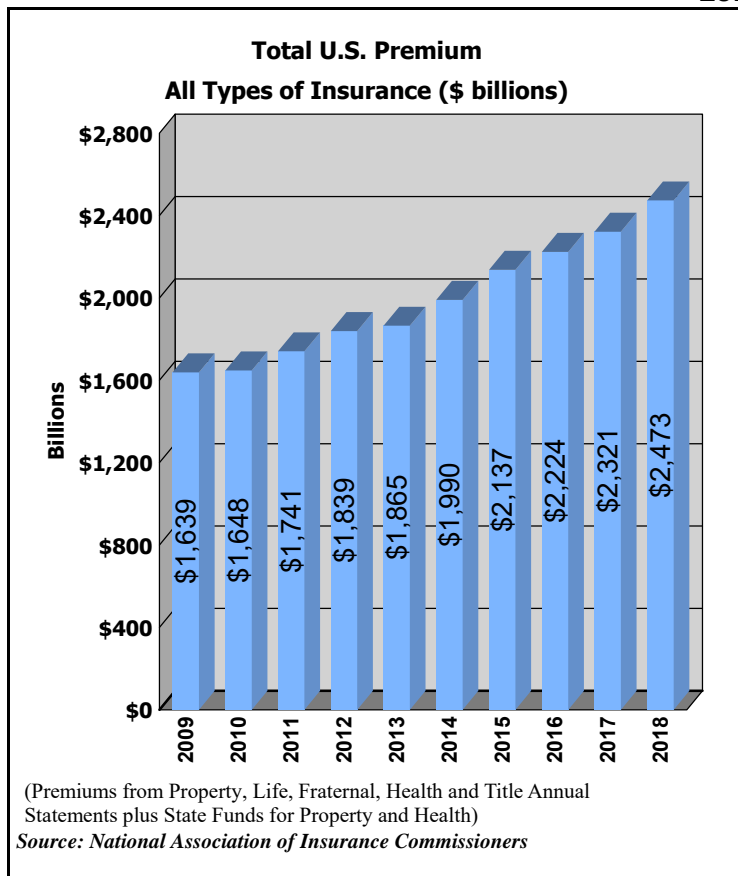
*Figure is an estimate.
Source: US Department of Commerce, Bureau of Economic Analysis

U.S. Financial Sector Employment			
	2016	2017	2018
Insurance Carriers and Related Activities	2,293,506	2,327,344	2,356,244
<u>Insurance Carriers</u>	1,185,510	1,186,017	1,178,085
Direct Life and Health Insurance Carriers	597,145	605,681	607,511
Direct Life Insurance Carriers	236,339	232,804	226,350
Direct Health and Medical Insurance Carriers	358,129	370,539	376,934
Direct Insurers (except Life and Health)	528,319	517,764	511,142
Direct Property and Casualty Insurers	480,504	467,724	460,038
Direct Title Insurance Carriers	59,811	61,713	58,718
Other Direct Insurance Carriers	11,913	12,835	13,272
Reinsurance Carriers	18,913	20,398	21,658
<u>Insurance Agencies and Brokerages</u>	1,107,998	1,141,323	1,178,159
Other Insurance Related Activities	323,390	333,588	346,519
Claims Adjusting	57,832	61,917	60,499
Third Party Administration of Insurance Funds	186,400	189,660	200,063
All Other Insurance Related Activities	78,375	81,219	85,162

Source: U.S. Department of Labor, Bureau of Labor Statistics



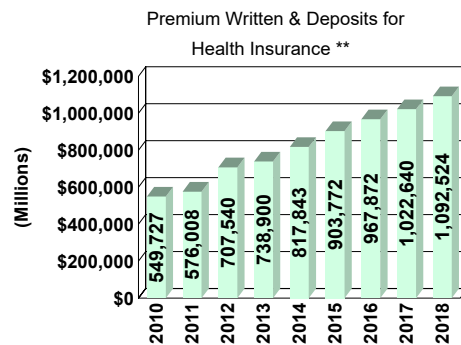
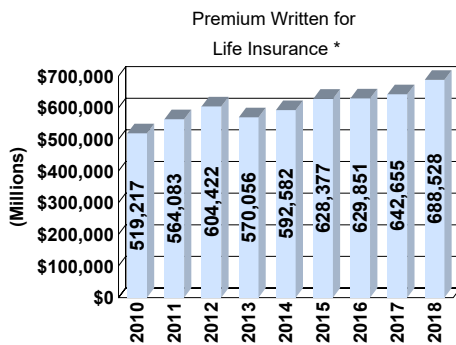
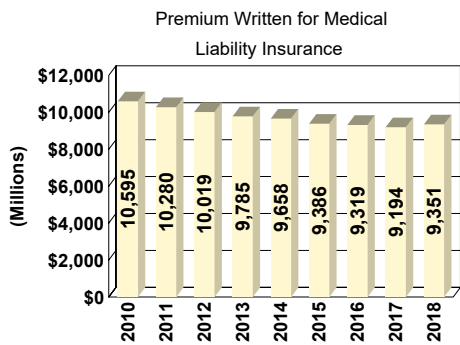
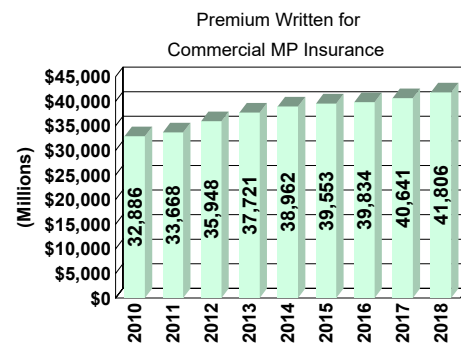
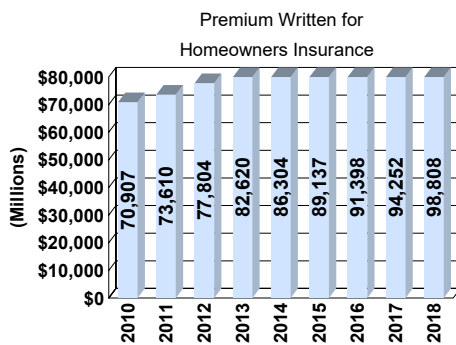
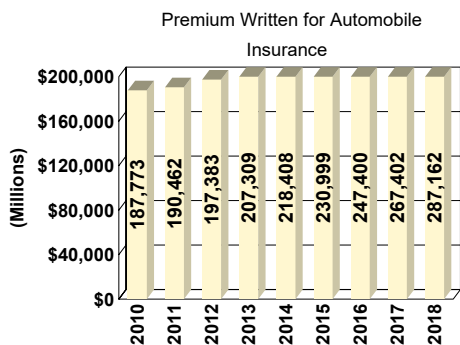
OVERVIEW OF THE UNITED STATES INSURANCE MARKET 2018



U.S. Property & Casualty Premium by Line of Business

Line of Business	2017	2018
Accident & Health	6,734,654,136	6,731,453,533
Allied lines	11,387,109,793	12,351,850,920
Federal flood	2,859,035,503	2,845,424,074
Crop	1,021,662,472	1,048,009,022
Private Flood	589,147,189	643,879,997
Farm	14,096,284,786	14,120,915,175
Homeowners multiple peril	94,252,308,949	98,807,506,384
Commercial multi peril	40,641,447,663	41,806,113,525
Mortgage guaranty	5,009,568,936	5,208,324,341
Ocean & Inland Marine	25,297,979,847	27,305,005,723
Financial guaranty	397,115,385	350,677,858
Fire	11,689,654,973	12,511,090,571
Earthquake	2,281,737,653	2,483,338,937
Workers' compensation	61,846,465,006	61,192,754,973
Products liability	3,568,153,758	3,575,241,957
Automobile	267,402,092,502	287,162,304,602
Aircraft (all perils)	1,505,401,266	1,556,780,576
Fidelity	1,216,251,452	1,239,108,967
Surety	6,191,885,442	6,497,448,538
Burglary and theft	330,882,868	348,732,298
Boiler and machinery	1,517,530,212	1,637,520,807
Credit	1,791,619,032	1,917,722,788
Other	69,056,171,527	73,499,668,235
Medical professional liability	9,194,005,937	9,351,307,296
Total	639,878,165,797	674,192,180,758

Source: National Association of Insurance Commissioners
(Premiums from Property Annual Statements plus State Funds)



* Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

** Figures includes Health data from the NAIC Health, Life, and Fraternal financial statements and California Insurance data.

Figures include data from State Funds where applicable.

State Insurance Regulation: Key Facts and Market Trends

The primary goal of state regulation is to protect insurance consumers, while recognizing that consumers as well as companies are well served by efficient, market-oriented regulation of the business of insurance.

**OVERVIEW OF THE UNITED STATES INSURANCE MARKET
2018**

U.S. Premiums by NAIC Financial Statement Type						
Data Year	Property & Casualty*	Life	Health**	Fraternal Organizations	Title	Total
2009	\$475,345,624,393	\$673,764,726,912	\$471,197,867,949	\$8,874,376,482	\$9,375,780,363	\$1,638,558,376,099
2010	\$475,087,530,842	\$667,917,139,663	\$485,414,378,569	\$10,056,997,128	\$9,322,927,851	\$1,647,798,974,053
2011	\$492,359,898,516	\$712,620,034,406	\$516,539,625,513	\$10,059,457,714	\$9,163,755,643	\$1,740,742,771,792
2012	\$515,045,289,525	\$755,487,272,271	\$546,782,291,690	\$10,309,568,435	\$11,129,648,863	\$1,838,754,070,784
2013	\$542,844,596,048	\$728,885,499,002	\$570,536,064,511	\$10,215,714,914	\$12,452,031,563	\$1,864,933,906,038
2014	\$567,105,061,580	\$737,379,318,021	\$664,352,095,084	\$10,458,718,577	\$11,060,055,329	\$1,990,355,248,591
2015	\$589,667,150,148	\$777,515,604,867	\$745,595,481,868	\$10,867,996,702	\$12,885,170,798	\$2,136,531,404,383
2016	\$611,195,728,207	\$785,304,558,898	\$802,132,413,342	\$11,028,741,281	\$14,030,332,178	\$2,223,691,773,906
2017	\$639,878,165,766	\$810,086,066,759	\$846,780,935,013	\$10,222,142,527	\$14,506,091,538	\$2,321,473,401,603
2018	\$674,192,180,722	\$869,599,090,113	\$904,457,187,612	\$10,303,786,208	\$14,631,346,937	\$2,473,183,591,592

*Starting in 2004, Property/Casualty premiums include Supplemental State Funds.
 ** Starting in 2007, Health premiums include data filed with the California Department of Insurance.
 Source: National Association of Insurance Commissioners

2018 U.S. Premiums by NAIC IDRR Premium Category						
Total	Life / Annuities	Property / Casualty	Health	Title	Risk Retention Group	All Other
\$2,425,030,851,665	\$708,390,484,359	\$637,658,338,848	\$1,053,628,660,703	\$14,132,407,096	\$3,346,089,042	\$7,874,871,617

Source: NAIC Insurance Department Resources Report

2018 U.S. Insurance Industry Information					
Domestic Premium	Num of Domestic	Domestic Mean Premium	Captive Premium	Num of Captives	Captive Mean Premium
\$2,425,030,851,665	5,965	\$406,543,311	\$24,311,072,687	3,822	\$6,360,825

Source: NAIC Insurance Department Resources Report

2018 U.S. Insurance Department Information for All States					
Total Revenue	Total State Tax Revenue	Total Budget	Total Employment	Consumer Inquiries	Consumer Complaints
\$25,706,217,395	\$21,423,178,237	\$1,466,080,514	10,852	1,632,612	287,641

Source: NAIC Insurance Department Resources Report

State Insurance Regulation in Washington: Key Facts and Market Trends

Overview of the 2018 Insurance Market In Washington

Number of Insurance Companies in Washington		
Type	Number	State Rank
Domestic	34	45
Total Domestic and Licensed Foreign Insurers	1,324	45
<i>Captives not included.</i>		
<i>Source: NAIC Insurance Department Resources Report</i>		

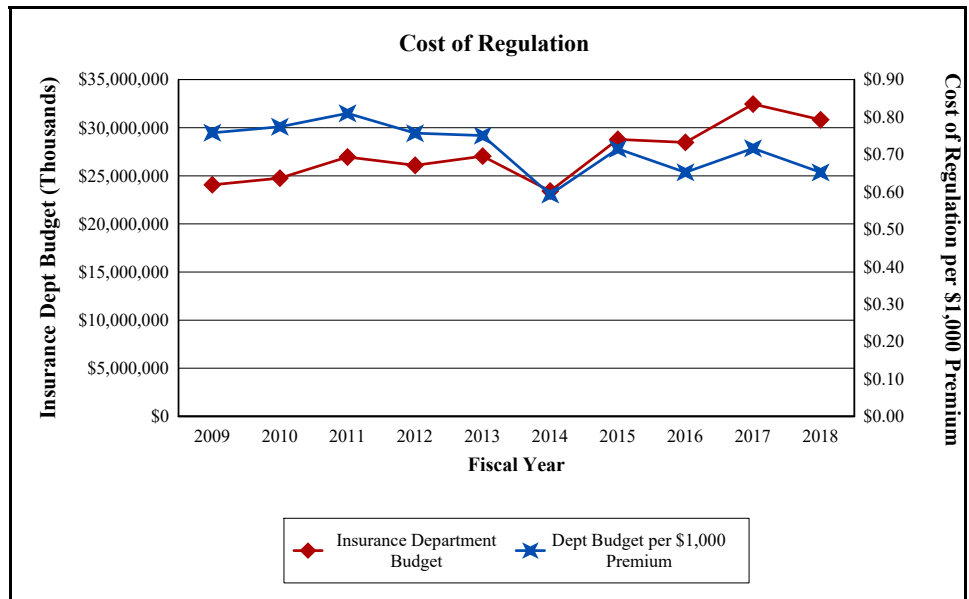
Captive Insurance Companies in Washington		
Number of Captives	Direct Written Premium	Total Captive Premium
0	\$0	\$0
<i>Source: NAIC Insurance Department Resources Report</i>		

Insurance Department Data for Washington			
Description	Amount	State Rank	% of U.S.
Total Taxes:	\$630,656,888	8	2.94%
Total Revenue:	\$681,555,400	8	2.65%
Total Budget:	\$30,826,108	13	2.10%
Total Employment:	247	9	2.28%
Total Inquiries:	83,129	7	5.09%
Total Complaints:	6,779	10	2.36%
<i>Source: NAIC Insurance Department Resources Report</i>			

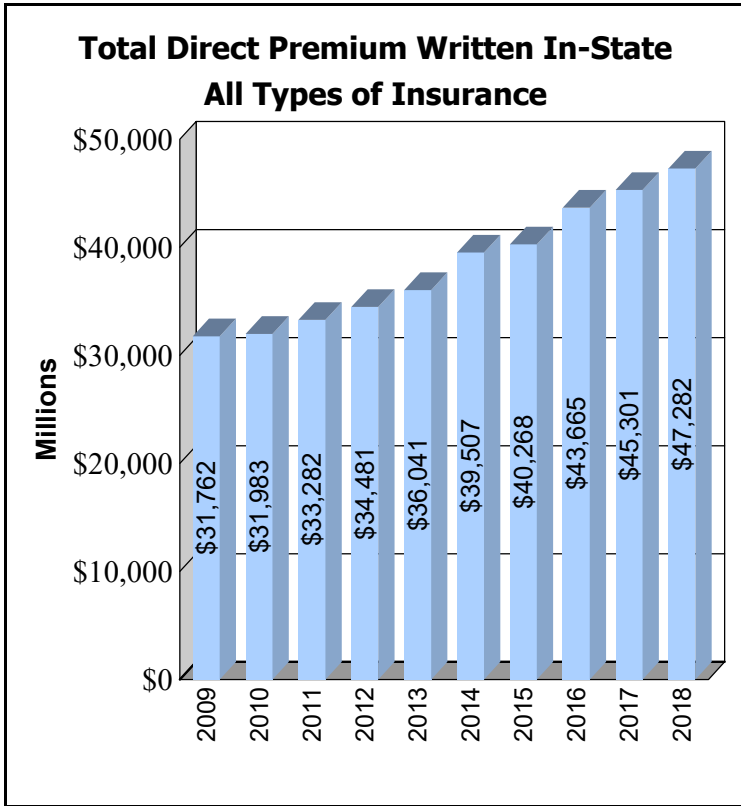
Premiums & Deposits by Type of Annual Statement Filing in Washington			
Statement Type	Premium Written	State Rank	% of U.S.
Fraternal	\$201,420,445	16	1.95%
Health	\$18,022,318,045	13	1.99%
Life, Accident, and Health	\$13,740,786,047	24	1.58%
Property and Casualty	\$14,942,135,720	13	2.22%
Title	\$375,131,832	12	2.56%
Total Washington	\$47,281,792,089	15	1.91%
<i>Source: National Association of Insurance Commissioners</i>			

IDRR Premiums by Category in Washington			
Category Type	Premiums	State Rank	% of U.S.
Property and Casualty	\$12,075,916,966	15	1.89%
Life/Annuities	\$14,254,504,000	16	2.01%
Risk Retention Group	\$39,752,034	18	1.19%
All Other	\$0	17	0.00%
Title	\$375,132,000	11	2.65%
Health	\$17,513,763,000	19	1.66%
Total	\$44,259,068,000	17	1.83%
<i>Source: NAIC Insurance Department Resources Report</i>			

Cost of Regulation in Washington		
Year	Insurance Department Budget	Dept. Budget Per \$1,000 Premium
2009	\$24,071,718	\$0.76
2010	\$24,755,063	\$0.77
2011	\$26,956,916	\$0.81
2012	\$26,092,635	\$0.76
2013	\$27,045,410	\$0.75
2014	\$23,424,432	\$0.59
2015	\$28,788,671	\$0.71
2016	\$28,478,438	\$0.65
2017	\$32,455,856	\$0.72
2018	\$30,826,108	\$0.65
<i>Source: NAIC Insurance Department Resources Report</i>		



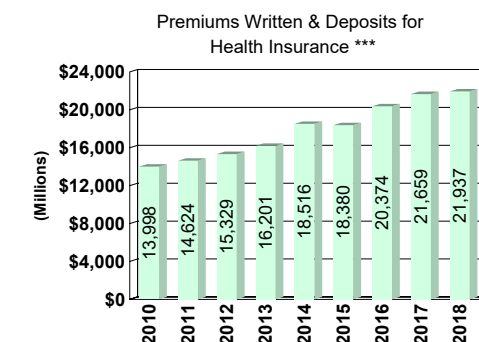
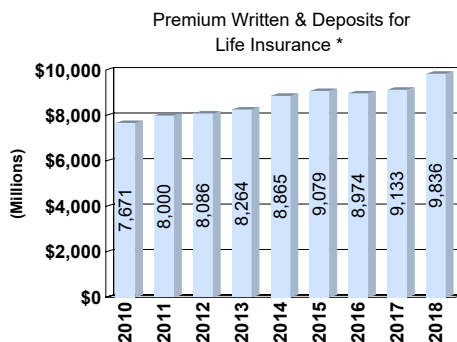
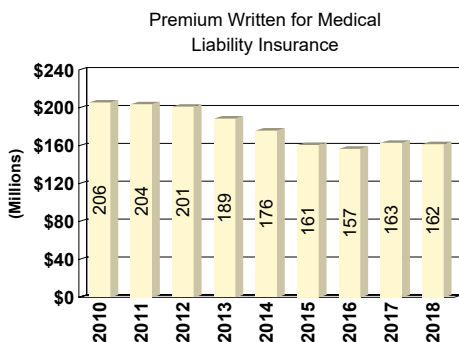
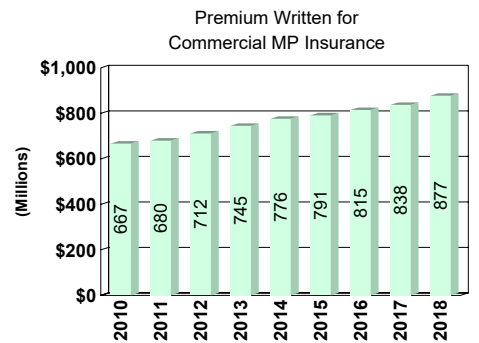
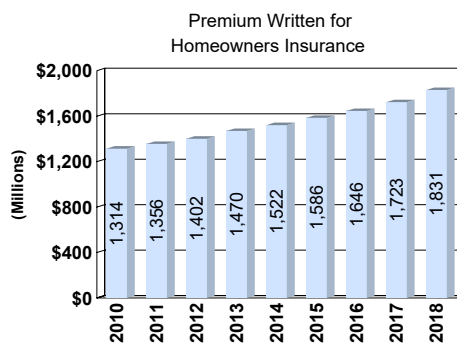
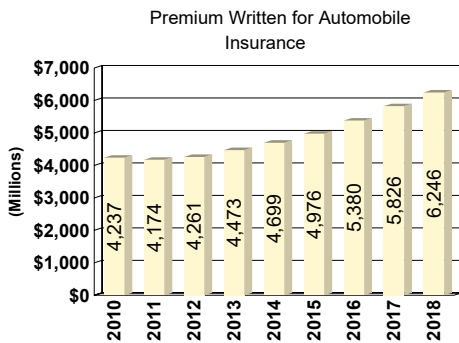
Overview of the 2018 Insurance Market In Washington



Source: National Association of Insurance Commissioners.

Line of Business	Premium Written	State Rank	% of U.S.
Automobile	\$6,246,373,848	14	2.18%
Workers' compensation	\$2,119,016,266	8	3.46%
Homeowners multiple peril	\$1,830,720,848	21	1.85%
Other	\$1,363,986,534	14	1.86%
Commercial multi peril	\$877,204,880	13	2.10%
Ocean & Inland Marine	\$825,001,593	8	3.02%
Farm	\$247,192,631	21	1.75%
Earthquake	\$198,413,222	2	7.99%
Fire	\$196,632,624	20	1.57%
Surety	\$181,943,607	8	2.80%
Mortgage guaranty	\$171,638,793	8	3.30%
Medical professional liability	\$161,729,173	18	1.73%
Allied lines	\$154,454,231	24	1.25%
Accident & Health	\$98,697,677	23	1.47%
Products liability	\$74,717,921	17	2.09%
Aircraft (all perils)	\$41,758,961	11	2.68%
Credit	\$35,444,117	16	1.85%
Boiler and machinery	\$34,576,838	16	2.11%
Federal flood	\$24,955,146	20	0.88%
Fidelity	\$19,349,195	20	1.56%
Crop	\$17,443,086	13	1.66%
Private Flood	\$12,061,004	16	1.87%
Burglary and theft	\$6,045,638	20	1.73%
Financial guaranty	\$2,777,898	20	0.79%
Total	\$14,942,135,720	13	2.22%

Source: National Association of Insurance Commissioners



* Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

** Figures include Health data from the NAIC Health, Life, and Fraternal financial statements and California Insurance data.

Figures include data from State Funds where applicable.

Overview of the 2018 Insurance Market In Washington

Insurance Industry Employment in Washington			
Year	Insurance Carriers and Related Activities	Insurance Carriers	Agents Brokers and Other Related Activities
	2011		34,974
2012	35,496	19,309	16,186
2013	36,675	20,133	16,542
2014	38,637	20,937	17,701
2015	39,637	21,675	17,962
2016	39,452	21,900	17,552
2017	39,370	19,807	19,563
2018	39,163	19,177	19,986

Source: US Department of Labor, Bureau of Labor Statistics

Gross Domestic Product for Washington (Millions)				
	2015	2016	2017	2018
Funds, trusts, and other financial vehicles	\$94	\$68	\$90	N/A
Insurance carriers and related activities	\$7,594	\$8,171	\$8,145	N/A
Securities, commodity contracts, and other financial investments and related activities	\$2,261	\$2,611	\$2,782	N/A
Monetary Authorities-central bank, credit intermediation, and related services	\$7,633	\$7,991	\$8,404	N/A
Finance and insurance	\$17,583	\$18,841	\$19,421	\$20,395

Note: 2018 figure is an estimate.
Source: US Department of Commerce, Bureau of Economic Analysis

