Each of these courses have been approved by the Designation Advisory Board for elective credit for the PIR or SPIR designations.

NAIC Professional in Insurance Regulation (PIR)

**America's Health Insurance Plans (AHIP)**  https://www.ahip.org/
- Dental Benefits
- Disability Part II, Advanced Issues
- Fraud Part II, Key Products
- Fraud Part II, Legal Issues
- HIPAA Primer
- HIPAA: Insurers, Guide for Insurance Company Workers
- Long-Term Care Part II, Financing
- Managed Care Part B, Management Structure
- Medical Management Part II, Utilization Management
- Medical Management Part III, Call Centers
- Supplemental Health Insurance

**The Institutes (formerly AICPCU)**  https://www.theinstitutes.org/
- Agency Operations and Sales Management
- Contract Surety
- Delivering Insurance Services
- Finance and Accounting for Insurance Professionals
- Inland Marine Insurance
- Insurance Information Systems
- Insurance Uses of Technology
- Liability Claim Practices
- Multiple Lines Insurance Production
- Ocean Marine Insurance
- Personal Insurance: Portfolio Management and Issues
- Personal Insurance: Underwriting and Marketing Practices
- Personal Risk Management and Property-Casualty Insurance
- Principles of Premium Auditing
- Property Loss Adjusting
- Reinsurance Principles and Practices
- Risk Assessment
- Statutory Accounting for Property-Casualty Insurers
- Surplus Lines Insurance Operations
- Surplus Lines Insurance Products
International Center for Captive Insurance Education (ICCIE) [https://iccie.org/](https://iccie.org/)
An Introduction to Alternative Risk Financing Mechanisms
Business Ethics in the Captive Insurance Industry
Forming and Operating a Captive
Understanding Risk and Risk Retention Mechanisms

Insurance Regulatory Examiners Society (IRES) [https://go-ires.org/](https://go-ires.org/)
MCM Program

LOMA [https://www.loma.org/](https://www.loma.org/)
Accounting and Financial Reporting in Life Insurance Companies
Agency Administration
Annuity Systems and Administration
Bank Insurance Compliance: Fundamentals
Business Law for Financial Services Professionals
Commercial Underwriting: Principles and Property
Consumer Behavior; Consumer Behavior and Beyond
Customer Contacts; Strategies and Operations
Customer Service Strategies for the Health Care Environment
Essentials of Risk Control
Financial Planning: Process & Environment
Financial Services and Products for Organizations
Insurance Administration
Insurance Company Operations
Investment Principles and Institutional Investing
Management Principles and Practices
Marketing Distribution and Uses of Annuities
Personal Financial Planning
Personal Financial Planning
Principles of Suretyship
Regulation and Taxation of Annuities
Survey of Commercial Risk Management and Insurance
Underwriting Life and Health Insurance

Society for Financial Professionals [https://national.societyoffsp.org/default.aspx](https://national.societyoffsp.org/default.aspx)
Group Benefits
Income Taxation
Investments
Life Insurance Law

Society of Financial Examiners (SOFE) [https://www.sofe.org/](https://www.sofe.org/)
Life & Health Insurance Accounting
Property & Liability Insurance Accounting

*Other insurance-related courses must be approved in advance by the Insurance Regulator Professional Designation Program Advisory Board.*
NAIC Senior Professional in Insurance Regulation (SPIR)

**America's Health Insurance Plans [https://www.ahip.org/](https://www.ahip.org/)**
Disability Part III, Group and Worksite Issues
HIPAA Advanced Issues
Long-Term Care Part III, The Product
Long-Term Care Part IV, Administration and Claims
Managed Care Part C, Trends
Medical Management Part IV, Case Management
Medical Management Part V, Disease Management
Medical Management Part VI, Quality Management

**The Institutes (formerly AICPCU) [https://www.theinstitutes.org/](https://www.theinstitutes.org/)**
Commercial Liability Risk Management and Insurance
Commercial Surety and Crime Insurance
Commercial Underwriting: Liability and Advanced Techniques
Commercial Underwriting: Principles and Property
Essentials of Risk Control
Essentials of Supervision
Human Resource Management
Management (AIM 40)
Managing Business Organizations Today
Premium Auditing Applications
Principles of Suretyship
Readings in Reinsurance Issues and Developments
Risk Financing
Risk Management for Public Entities
Supervisory Skills
The Strategic Management of Information
Workers’ Compensation and Managing Bodily Injury Claims

**International Center for Captive Insurance Education (ICCIE) [https://iccie.org/](https://iccie.org/)**
Protecting the Captive: Predicting Risk, Reinsurance and other Transfer Mechanisms

**LOMA [https://www.loma.org/](https://www.loma.org/)**
Bank Insurance Compliance: Fundamentals
Business Law for Financial Services Professionals
Customer Relationship Management
Customer Service Strategies for the Health Care Environment
Financial Aspects of Annuities
Financial Planning: Process & Environment
Financial Services and Products for Organizations
Insurance Company Operations
Investment Principles and Institutional Investing
Legal Aspects of Life & Health Insurance – Canada
Managing for Solvency & Profit in Life Insurance Companies
Personal Financial Planning
Reinsurance Administration
Statutory Accounting for Life and Health Insurers
Survey of Commercial Risk Management and Insurance
Society for Financial Professionals [https://national.societyoffsp.org/default.aspx](https://national.societyoffsp.org/default.aspx)
Estate Planning Applications
Planning for Business Owners and Professionals
Planning for Retirement

Society of Financial Examiners (SOFE) [https://www.sofe.org/](https://www.sofe.org/)
Analysis & Evaluation Procedures
Enterprise Risk Management
Examination Methods and Management
Reinsurance

**Note:** The following is a non-inclusive list of approved course providers for continuing education for the designation program. The Designation Advisory Board must approve other potential course providers in advance. The Designation Advisory Board should approve specific courses for the renewal of a designation in advance.

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<th>Provider</th>
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