Concerns with Title Fee Disclosures

**The Problem** - *When both a loan and owner’s title insurance policies will be purchased in a transaction (called “simultaneous issuance”) the TRID requires the lender or settlement agent to inaccurately disclose the title premiums on the Closing Disclosure.*

**Why is this a problem?** – In roughly half the states, a consumer is entitled to discount on loan title insurance policy when an owner’s policy will be simultaneously issued.

**How does the Rule handle:**
- Regardless of lower, actual simultaneous issue rate for Lender’s Policy (LTP), pricing to be shown at full rate (even on CD)
- If an Owner’s Policy (OTP) is also purchased, rate shown for OTP is in accordance with CFPB formula – again, not the actual rate charged

**Why does this matter?** – Consumers will not know actual costs of their title insurance premiums
  - More difficult for consumers to comparison shop
  - Usefulness of state-developed comparison tools will be impacted
The Rule vs. Reality

OTP Disclosure = 
(OTP Premium) + 
(LTP Simultaneous Premium) - 
(Full LTP Premium)

LTP Disclosure = 
Full LTP Premium (with no discounts for Simultaneous Issue)

OTP Actually Charged = OTP Premium

LTP Actually Charged = LTP Simultaneous Premium

Here is how the rule works when applied to a transaction in Oklahoma where the sales price is $200,000 and there is a $190,000 loan:

OTP on Closing Disclosure = $160.00
(OTP Premium) $800.00
(LTP Simultaneous Premium) + $100.00
(Full LTP Premium) - $740.00

LTP on Closing Disclosure = $740.00

OTP Actually Charged = $800.00

LTP Actually Charged = $100.00

Terminology Key:
OTP: Owner’s Title Insurance Policy
LTP: Lender’s Title Insurance Policy

LTP Simultaneous Premium: a discounted lender’s title insurance premium that is issued in accordance to promulgated state rates or insurance company filed rates when both a lender’s and owner's title insurance policies are simultaneously issued.