

2009 Accident and Health Policy Experience Report

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Sample

2009 Accident and Health Policy Experience Report

INTRODUCTION

The *Accident and Health Policy Experience Report* was created with the intention to meet the growing demand for information on health insurance. Beginning with the 2009 data year, the *Accident and Health Policy Experience Report* includes aggregated data from the Accident and Health Policy Experience Exhibit, market share data based on this exhibit, and more. Because data years prior to 2006 are not directly comparable to the existing exhibit, those years will not be included in this report.

The health insurance market is very expansive, with a variety of different types of health insurers. Employer-provided health insurance that is self-insured may be regulated by the federal government. Not all health insurers are required to file with the state departments of insurance. For example, while many health insurance writers in California file with the California Department of Insurance, some companies are required to file with the California Department of Managed Health Care. It is the peculiarities of the health insurance market which warrant caution be taken when analyzing the numbers within this report. As the NAIC receives most filings from companies required to file with the state departments of insurance, the data are not a complete depiction of the health market as a whole.

Some life insurance companies and fraternal insurance companies provide accident and health coverage as well as expected life coverages. Property and casualty companies may also provide accident and health coverage in addition to other lines of business. Some companies write primarily accident and health even if they are licensed as life, fraternal, or property/casualty entities. Therefore, the Accident and Health Policy Experience Exhibit appears in all major NAIC Annual Statement Blanks—Property & Casualty, Health, Life, and Fraternal blanks. The exhibit as it currently exists was added to the 2006 data year blanks, with a breakout for individual and group business.

Report Format

This report contains the following sections:

Aggregated Annual Statement Financial Data

- This section reflects data reported in the Accident & Health Policy Experience Exhibit. While the Accident and Health Working Group is discussing the possibility of adding state information into the exhibit, there are no definitive plans.
 - Annual Statement Data by Statement Type – This section consists of aggregated annual statement data broken out by each annual statement type.

Individual Business

- This section contains breakouts of Individual Business market share data. Market share data are based on premiums earned reported in the Accident & Health Policy Experience Exhibit. Insurance groups are made up of insurance companies that are related by common ownership. The market share reports show data by group for those insurers that are a member of a group. This allows the report to contain a more complete view of the market share information. The market share data is broken out by statement type and by line of business. These breakouts allow for the most complete view of the market.
 - Market Share for the Top 125 Insurers – This section includes a total market share, across all business types, for the top 125 groups.
 - Top 25 Groups by Company – In this section, the top 25 groups, according to their market share, are broken down by their companies.
 - Market Share Data By Statement Type – This section consists of data broken out by business type. It includes breakouts of separate market share data in each statement type, including Property & Casualty, Health, Life, and Fraternal.
 - Market Share Data By Line of Business – This section consists of data broken out by line of business. It includes a total market share of the top 125 groups of all lines of business combined, as well as breakouts of separate market share data for each line of business (e.g., Comprehensive Major Medical).

Group Business

- This section contains breakouts of Group Business market share data.
 - Market Share for the Top 125 Insurers
 - Top 25 Groups by Company
 - Market Share Data By Statement Type
 - Market Share Data By Line of Business

Other Business

- This section contains breakouts of Other Business market share data.
 - Market Share for the Top 125 Insurers
 - Top 25 Groups by Company
 - Market Share Data By Statement Type
 - Market Share Data By Line of Business

Grand Total (Individual, Group, and Other) Business

- The final section contains breakouts of Grand Total (Individual, Group, and Other) Business market share data. These market share data include individual, group, and other business. The Grand Total (Individual, Group, and Other) Business market share data is only broken out into statement type.
 - Market Share for the Top 125 Insurers
 - Top 25 Groups by Company
 - Market Share Data By Statement Type

Company Index

- An index listing the insurer groups and individual companies included in the insurance groups reported in this publication has been added at the end of the report. Insurers continuously merge, change names, and buy and sell companies; however, the index gives a “snapshot” view of group structures as filed with the NAIC by the date this report was generated.

Comments on this report are encouraged so that the report will continue to evolve and meet the needs of NAIC members. These data are maintained in NAIC databases and are available for additional application development. These data are also available for purchase by the public in both hard copy and electronic formats.

Aggregation and Calculation of Data

This report utilizes the term “aggregated” to describe data developed by summing the annual statements of individual companies. In order to represent more completely the data as reported on the annual statements, all data are aggregated directly from the numbers reported to the NAIC.

Definitions

The Health industry is very broad and not all terminology carries the same definition. To avoid ambiguity and ensure this report is not misunderstood, some definitions have been provided. For more definitions within the Accident & Health Policy Experience Exhibit, please use the NAIC *Quarterly and Annual Statement Instructions* (for Property & Casualty, Health, Life, or Fraternal).

Group Business – Health insurance where the policy is issued to employers, associations, trusts, or other groups covering employees or members and/or their dependents, to whom a certificate of coverage may be provided.

Individual Business – Health insurance where the policy is issued to an individual covering the individual and/or their dependents. This includes conversions from group policies.

Comprehensive/Major Medical – Policies that provide fully insured indemnity, HMO, PPO, or Fee for Service for service coverage for hospital, medical, and surgical expenses. This category excludes Short Term Medical Insurance, the Federal Employees Health Benefit Program and non-comprehensive coverage such as basic hospital only, medical only, hospital confinement indemnity, surgical, outpatient indemnity, specified disease, intensive care, and organ and tissue transplant coverage, as well as any other coverage described in the other categories of this exhibit.

Qualifications

The accuracy of the reports included in this publication depend on the accuracy of the information contained in the accident and health policy experience exhibits filed by insurers. Even though the data elements used to prepare the reports are extracted from exhibits filed with the NAIC, the NAIC cannot verify or guarantee the accuracy of every data element.

While the NAIC exercises a great deal of care in capturing data from annual statements and producing various reports, as with any statistical project of a significant magnitude, errors can occur. Consequently, the NAIC makes no representations or warranties with respect to the accuracy of the data and statistics in this report.

Any questions about the report may be referred to Sara Pankow at (816) 783-8757 or Aaron Brandenburg at (816) 783-8271. Additional copies can be obtained from an NAIC representative at:

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ACCIDENT AND HEALTH POLICY EXPERIENCE REPORT FOR 2009
MARKET SHARE FOR ALL STATEMENT TYPES
GRAND TOTAL INDIVIDUAL, GROUP AND OTHER BUSINESS

August 23, 2010

COUNTRYWIDE

| Rank | NAIC Code | Group/Company Name | Premiums Earned | Loss Ratio % | Number of Policies or Certificates as of Dec 31 | Number of Covered Lives as of Dec 31 | Market Share % | Cumulative Market Share % |
|------|-----------|-----------------------------|-----------------|--------------|---|--------------------------------------|----------------|---------------------------|
| 1 | 707 | UNITEDHEALTH GRP | 73,129,033,939 | 82.38 | 4,467,646 | 48,931,654 | 13.50 | 13.50 |
| 2 | 671 | WELLPOINT INC GRP | 45,148,368,550 | 83.52 | 18,909,692 | 31,939,453 | 8.33 | 21.83 |
| 3 | 1 | AETNA GRP | 26,110,411,677 | 85.19 | 8,434,422 | 18,899,447 | 4.82 | 26.65 |
| 4 | 119 | HUMANA GRP | 25,886,741,366 | 82.19 | 7,716,684 | 11,132,471 | 4.78 | 31.42 |
| 5 | 917 | HCSC GRP | 17,992,689,375 | 84.61 | 3,135,562 | 8,719,765 | 3.32 | 34.74 |
| 6 | 370 | AFLAC GRP | 14,811,165,453 | 67.01 | 29,891,669 | 48,997,819 | 2.73 | 37.48 |
| 7 | 812 | HIGHMARK GRP | 12,814,179,821 | 88.02 | 3,194,073 | 13,966,442 | 2.36 | 39.84 |
| 8 | 1137 | COVENTRY CORP GRP | 11,162,348,993 | 87.50 | 2,749,412 | 3,768,478 | 2.06 | 41.90 |
| 9 | 936 | INDEPENDENCE BLUE CROSS GRP | 10,161,855,771 | 91.32 | 1,898,689 | 3,089,476 | 1.88 | 43.78 |
| 10 | 572 | BCBS OF MI GRP | 9,290,090,452 | 90.30 | 1,285,878 | 2,219,469 | 1.71 | 45.49 |
| 11 | 901 | CIGNA HLTH GRP | 9,004,514,260 | 79.06 | 530,415 | 27,693,206 | 1.66 | 47.15 |
| 12 | 601 | KAISER FOUNDATION GRP | 7,970,699,543 | 92.82 | 1,188,372 | 2,090,996 | 1.47 | 48.63 |
| 13 | 1202 | BCBS OF NJ GRP | 7,856,927,592 | 87.91 | 1,651,701 | 2,405,626 | 1.45 | 50.08 |
| 14 | 536 | BCBS OF FL GRP | 7,677,277,798 | 79.67 | 1,627,374 | 2,602,913 | 1.42 | 51.49 |
| 15 | 3637 | BCBS OF MA GRP | 6,799,443,692 | 90.94 | 1,902,012 | 3,604,037 | 1.25 | 52.75 |
| 16 | 1207 | REGENCE GRP | 6,742,592,110 | 86.47 | 1,575,774 | 3,223,729 | 1.24 | 53.99 |
| 17 | 12 | AMERICAN INTL GRP | 6,680,812,000 | 39.87 | 6,049,763 | 9,242,686 | 1.23 | 55.22 |
| 18 | 380 | CAREFIRST INC GRP | 6,577,886,754 | 86.43 | 1,129,985 | 1,957,523 | 1.21 | 56.44 |
| 19 | 1199 | WELLCARE GRP | 6,364,526,138 | 85.94 | 0 | 2,210,460 | 1.17 | 57.61 |
| 20 | 241 | METROPOLITAN GRP | 6,270,410,331 | 109.18 | 462,466 | 23,078,842 | 1.16 | 58.77 |
| 21 | 429 | GUARDIAN LIFE GRP | 6,198,181,662 | 74.10 | 8,691,760 | 19,193,010 | 1.14 | 59.91 |
| 22 | 1127 | HIP INS GRP | 5,983,692,599 | 88.02 | 831,059 | 1,198,695 | 1.10 | 61.02 |
| 23 | 565 | UNUMPROVIDENT CORP GRP | 5,200,798,919 | 91.21 | 3,998,249 | 18,733,504 | 0.96 | 61.98 |
| 24 | 1186 | LIFETIME HLTHCARE GRP | 4,997,032,935 | 89.90 | 1,248,256 | 2,131,410 | 0.92 | 62.90 |
| 25 | 953 | UNIVERSAL AMER FIN CORP GRP | 4,982,343,427 | 81.68 | 2,243,328 | 2,257,940 | 0.92 | 63.82 |
| 26 | 758 | BCBS OF NC GRP | 4,731,671,726 | 85.64 | 679,951 | 3,404,360 | 0.87 | 64.69 |
| 27 | 570 | BCBS OF AL GRP | 4,283,850,324 | 94.81 | 2,187,121 | 3,969,341 | 0.79 | 65.48 |
| 28 | 1156 | AMERIGROUP GRP | 4,258,908,047 | 84.03 | 1,479,414 | 1,479,414 | 0.79 | 66.27 |
| 29 | 461 | BCBS OF MN GRP | 3,764,648,498 | 86.63 | 1,406,084 | 2,376,927 | 0.69 | 66.96 |
| 30 | 1295 | CENTENE CORP GRP | 3,549,121,075 | 89.49 | 54,838 | 1,334,795 | 0.65 | 67.62 |
| 31 | 1304 | GHI SERV GRP | 3,330,524,014 | 89.64 | 780,670 | 1,735,478 | 0.61 | 68.23 |
| 32 | 19 | ASSURANT INC GRP | 3,194,219,026 | 76.91 | 15,564,574 | 16,666,188 | 0.59 | 68.82 |
| 33 | 3498 | BCBS OF TN GRP | 3,152,584,213 | 82.76 | 712,858 | 1,184,284 | 0.58 | 69.41 |