

**2007 Market Share Reports for the
Top 125 Accident and Health Insurers
By State and Countrywide**

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INTRODUCTION

These *2007 Market Share Reports for the Top 125 Accident and Health Insurers By State and Countrywide* are intended to make market share information more readily available. Data from groups and companies filing the property/casualty, life/health, fraternal and health annual statements are combined so that the accident and health insurance market can be seen in its entirety. Beginning with the 2007 edition of this report, in the California and the Total All Lines sections of this report, Direct Written Premium includes premium data reported directly to the NAIC from the California Department of Managed Health Care. The direct premium data reported in this publication are taken from page 20 of the NAIC property/casualty annual statement, page 25 of the NAIC life/health annual statement, page 24 of the NAIC fraternal annual statement and page 50 of the NAIC health annual statement.

Insurance groups are made up of insurance companies that are related by ownership. The market share reports show data by group for those insurers that are a member of a group. This allows the report to contain a more complete view of the market share information. An index listing the companies included in the insurance groups reported in this publication has been added at the end of the report. Insurers continuously merge, change names, and buy and sell companies; however, the index gives a “snapshot” view of group structures as filed with the NAIC by the date this report was generated.

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Combined Accident and Health Insurance Market Share Reports

**As Reported on Property/Casualty, Life/Health,
Fraternal and Health Annual Statements**

**ACCIDENT AND HEALTH INSURANCE INDUSTRY
PROPERTY/CASUALTY, LIFE/HEALTH, FRATERNAL AND HEALTH INSURERS
2007 MARKET SHARE REPORT BY STATE AND COUNTRYWIDE
Countrywide**

RANK	GROUP/ COMPANY CODE	GROUP/COMPANY NAME	DIRECT PREMIUMS	MARKET SHARE %	CUMULATIVE MARKET SHARE %
1	707	UNITEDHEALTH GRP	66,768,805,856	11.70	11.70
2	671	WELLPOINT INC GRP	55,662,349,552	9.75	21.45
3	601	KAISER FOUNDATION GRP	43,714,204,211	7.66	29.11
4	119	HUMANA GRP	21,742,098,560	3.81	32.92
5	1	AETNA GRP	21,722,276,901	3.81	36.73
6	917	HCSC GRP	14,857,855,067	2.60	39.33
7	370	AMERICAN FAMILY CORP GRP	11,646,504,572	2.04	41.37
8	812	HIGHMARK GRP	11,448,785,798	2.01	43.38
9	936	INDEPENDENCE BLUE CROSS GRP	9,832,271,439	1.72	45.10
10	901	CIGNA HLTH GRP	9,640,824,750	1.69	46.79
11	572	BCBS OF MI GRP	8,413,400,052	1.47	48.26
12	2798	BLUE SHIELD OF CA GRP	8,289,423,081	1.45	49.72
13	1137	COVENTRY CORP GRP	8,148,941,067	1.43	51.14
14		HEALTH NET OF CALIFORNIA, INC.	7,766,165,017	1.36	52.50
15	536	BCBS OF FL GRP	7,431,287,013	1.30	53.81
16	1202	BCBS OF NJ GRP	6,982,886,950	1.22	55.03
17	3637	BCBS OF MA GRP	6,729,300,431	1.18	56.21
18	12	AMERICAN INTL GRP	6,374,096,115	1.12	57.33
19	1207	REGENCE GRP	6,073,719,594	1.06	58.39
20	380	CAREFIRST INC GRP	5,697,179,139	1.00	59.39
21	623	HEALTH NET INC GRP	5,524,441,477	0.97	60.36
22	1127	HIP INS GRP	5,268,420,290	0.92	61.28
23	565	UNUMPROVIDENT CORP GRP	5,264,412,359	0.92	62.20
24	1186	LIFETIME HLTHCARE GRP	5,196,428,250	0.91	63.11
25	241	METROPOLITAN GRP	5,104,763,931	0.89	64.01
26	1199	WELLCARE GRP	5,015,798,561	0.88	64.89
27	758	BCBS OF NC GRP	4,428,941,131	0.78	65.66
28	461	BCBS OF MN GRP	3,533,783,002	0.62	66.28
29	570	BCBS OF AL GRP	3,499,015,273	0.61	66.89
30	953	UNIVERSAL AMER FIN CORP GRP	3,466,908,168	0.61	67.50
31	429	GUARDIAN LIFE GRP	3,461,668,291	0.61	68.11
32	1156	AMERIGROUP GRP	3,200,873,619	0.56	68.67
33	962	PREMERA BLUE CROSS GRP	3,090,401,500	0.54	69.21
34	19	ASSURANT INC GRP	3,029,265,356	0.53	69.74
35	2479	DENTEGRA GRP	3,025,523,525	0.53	70.27
36	332	PRINCIPAL FIN GRP	2,948,485,524	0.52	70.79
37	770	WELLMARK INC GRP	2,934,262,060	0.51	71.30
38	91	HARTFORD FIRE & CAS GRP	2,813,131,881	0.49	71.79
39	3498	BCBS OF TN GRP	2,710,435,433	0.47	72.27
40	1304	GHI SERV GRP	2,686,603,306	0.47	72.74
41	1295	CENTENE CORP GRP	2,593,454,069	0.45	73.19
42	595	HARVARD COMM HLTH PLAN GRP	2,494,008,436	0.44	73.63
43	1552	ALLINA HLTH GRP	2,398,793,949	0.42	74.05
44	1185	GROUP HLTH COOP GRP	2,373,512,344	0.42	74.47
45	661	BCBS OF SC GRP	2,352,370,633	0.41	74.88
46	730	MEDICAL MUT OF OH GRP	2,337,567,272	0.41	75.29
47	317	AON CORP GRP	2,251,837,256	0.39	75.68
48	1324	UPMC HLTH SYSTEM GRP	2,224,116,018	0.39	76.07
49	55204	HEALTH NOW NY INC	2,139,608,922	0.37	76.45
50	233	CONSECO GRP	2,110,036,130	0.37	76.82
51	1531	MOLINA HEALTHCARE INC GRP	2,076,184,820	0.36	77.18
52	95688	TUFTS ASSOCD HMO INC	2,007,104,682	0.35	77.53
53	4011	GENWORTH FIN GRP	1,999,596,013	0.35	77.88
54	438	LOUISIANA HLTH SERV GRP	1,951,880,506	0.34	78.23
55	261	MUTUAL OF OMAHA GRP	1,942,149,934	0.34	78.57
56	829	SIERRA HLTH SERV GRP	1,827,104,542	0.32	78.89
57	1230	CAPITAL BLUE CROSS GRP	1,763,007,205	0.31	79.20
58	53473	BCBS OF RI	1,753,537,656	0.31	79.50
59	468	AEGON US HOLDING GRP	1,745,190,929	0.31	79.81
60	1311	HENRY FORD HLTH SYSTEM GRP	1,710,936,214	0.30	80.11
61	49948	HAWAII MEDICAL SERV ASSN	1,638,907,202	0.29	80.40
62	765	AMERICAN LIFE & HLTH GRP	1,610,355,267	0.28	80.68
63	430	BCBS OF KS GRP	1,574,154,204	0.28	80.95

**ACCIDENT AND HEALTH INSURANCE INDUSTRY
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64	3383	SPECTRUM HLTH GRP	1,541,454,597	0.27	81.22
65	3683	CARESOURCE GRP	1,501,263,368	0.26	81.49
66		SCAN HEALTH PLAN	1,474,090,707	0.26	81.75
67	3477	NEWQUEST GRP	1,447,186,348	0.25	82.00
68	264	HEALTHMARKETS GRP	1,429,606,663	0.25	82.25
69	1301	MEDICAL CARD SYSTEM INC GRP	1,339,136,391	0.23	82.48
70	549	SUN LIFE ASSUR CO OF CN GRP	1,325,008,383	0.23	82.72
71	55816	TRIPLE-S INC	1,305,241,898	0.23	82.94
72	904	JOHN HANCOCK GRP	1,300,743,549	0.23	83.17
73	1348	STANCORP FIN GRP	1,294,581,533	0.23	83.40
74	537	BCBS OF KC GRP	1,279,669,654	0.22	83.62
75	53589	BCBS OF AZ INC	1,272,704,233	0.22	83.85
76	876	ARKANSAS BCBS GRP	1,255,556,887	0.22	84.07
77	290	LIBERTY NATL GRP	1,246,407,196	0.22	84.28
78	769	GREAT WEST GRP	1,177,218,366	0.21	84.49
79	1126	MISSISSIPPI INS GRP	1,124,831,289	0.20	84.69
80	77780	BCBS OF NE	1,095,487,288	0.19	84.88
81	11157	MMM HLTHCARE INC	1,084,601,054	0.19	85.07
82	481	PRESBYTERIAN HLTHCARE SERV GRP	1,070,884,028	0.19	85.26
83	95308	INDEPENDENT HLTH ASSN	1,060,899,296	0.19	85.44
84	176	STATE FARM GRP	1,035,025,475	0.18	85.63
85	4380	UCARE GRP	1,016,691,216	0.18	85.80
86	3481	PREFERRED CARE GRP	1,011,167,577	0.18	85.98
87	1198	MVP GRP	1,008,391,821	0.18	86.16
88	860	NORTHWESTERN MUT GRP	1,001,393,111	0.18	86.33
89	20	LINCOLN NATL GRP	989,397,178	0.17	86.51
90	60095	BLUE CROSS OF ID HLTH SERV INC	975,494,234	0.17	86.68
91	95263	AVMED INC	963,282,696	0.17	86.85
92	304	PRUDENTIAL OF AMER GRP	943,831,494	0.17	87.01
93	2718	THREE RIVERS HOLDINGS GRP	942,216,296	0.17	87.18
94	880	IHC HLTH PLANS GRP	927,132,118	0.16	87.34
95	1189	VISION SERV PLAN GRP	909,179,443	0.16	87.50
96	2758	WEA INC GRP	903,734,999	0.16	87.66
97	95541	FALLON COMM HLTH PLAN INC	890,389,152	0.16	87.81
98	95491	CAPITAL DISTRICT PHYSICIANS HLTHPLN	888,147,271	0.16	87.97
99	1183	SENTARA HLTH MGMT GRP	881,192,233	0.15	88.12
100	1143	GEISINGER INS GRP	852,980,145	0.15	88.27
101	4091	UNIVERSAL HLTH CARE GRP	851,905,888	0.15	88.42
102	95066	HEALTH PARTNERS OF PHILADELPHIA INC	843,213,879	0.15	88.57
103	95005	PROVIDENCE HEALTH PLAN	813,079,533	0.14	88.71
104	1192	CARLE CLINIC ASSN GRP	812,220,180	0.14	88.85
105	55891	NORIDIAN MUT INS CO	793,409,429	0.14	88.99
106	1294	DEAN HLTH GRP	785,847,813	0.14	89.13
107	1270	HOSPITAL SERV ASSN OF NEPA GRP	754,748,773	0.13	89.26
108	52621	UNIVERSITY HEALTH CARE INC	745,769,830	0.13	89.39
109	95284	MANAGED HLTH INC	741,080,412	0.13	89.52
110	3679	ARDENT HLTH SERV GRP	717,701,940	0.13	89.65
111		VISION SERVICE PLAN	683,068,852	0.12	89.77
112	11109	NEIGHBORHOOD HLTH PLAN INC	671,329,200	0.12	89.89
113	84	AMERICAN FINANCIAL GRP	667,628,607	0.12	90.00
114	984	HCC INS HOLDINGS GRP	665,757,767	0.12	90.12
115	218	CNA INS GRP	648,001,475	0.11	90.23
116	4443	XLHEALTH GRP	629,005,097	0.11	90.34
117	96881	SECURITY HEALTH PLAN OF WI INC	604,611,212	0.11	90.45
118	95444	M PLAN INC	603,672,685	0.11	90.56
119	477	RENAISSANCE HLTH SERV CORP GRP	603,123,993	0.11	90.66
120	3409	HEALTHPLUS OF MI GRP	594,307,150	0.10	90.76
121	1212	VANGUARD HLTH VENTURES GRP	592,374,096	0.10	90.87
122	3487	COMMUNITYCARE GRP	588,042,275	0.10	90.97
123	74	DELPHI FIN GRP	584,350,126	0.10	91.07
124	330	AMERICAN FIDELITY CORP GRP	584,147,563	0.10	91.18
125	1253	PHP GRP	578,166,318	0.10	91.28
		TOTAL	570,723,659,017	100.00	100.00