

**LIFE AND FRATERNAL INSURANCE INDUSTRY
2008 MARKET SHARE REPORT BY STATE AND COUNTRYWIDE**

**Life Insurance
Alabama**

RANK	BUS TYPE	GROUP/ COMPANY CODE	GROUP/COMPANY NAME	DIRECT PREMIUMS	MARKET SHARE %	CUMULATIVE MARKET SHARE %
1	L	241	METROPOLITAN GRP	167,226,260	8.82	8.82
2	L	290	LIBERTY NATL GRP	157,334,725	8.30	17.13
3	L	5	ALFA INS GRP	119,539,580	6.31	23.43
4	L	826	NEW YORK LIFE GRP	94,274,510	4.97	28.41
5	L	458	PROTECTIVE LIFE INS GRP	81,611,235	4.31	32.71
6	L	12	AMERICAN INTL GRP	80,422,108	4.24	36.96
7	L	860	NORTHWESTERN MUT GRP	75,212,195	3.97	40.93
8	L	176	STATE FARM GRP	74,418,747	3.93	44.85
9	L	304	PRUDENTIAL OF AMER GRP	71,899,437	3.79	48.65
10	L	904	JOHN HANCOCK GRP	54,551,940	2.88	51.53
11	L	20	LINCOLN NATL GRP	50,560,556	2.67	54.19
12	L	968	AXA INS GRP	44,167,046	2.33	56.53
13	L	468	AEGON US HOLDING GRP	38,088,456	2.01	58.53
14	L	215	UNITRIN GRP	35,636,193	1.88	60.42
15	L	41	CITIGROUP GRP	33,181,294	1.75	62.17
16	L	549	SUN LIFE ASSUR CO OF CN GRP	30,069,075	1.59	63.75
17	L	91	HARTFORD FIRE & CAS GRP	29,714,858	1.57	65.32
18	L	8	ALLSTATE INS GRP	29,376,433	1.55	66.87
19	L	565	UNUMPROVIDENT CORP GRP	28,556,976	1.51	68.38
20	L	435	MASS MUT LIFE INS GRP	23,277,303	1.23	69.61
21	L	332	PRINCIPAL FIN GRP	23,207,458	1.22	70.83
22	F	57320	WOODMEN WORLD LIFE INS SOC	23,155,328	1.22	72.05
23	L	429	GUARDIAN LIFE GRP	22,492,269	1.19	73.24
24	L	4011	GENWORTH FIN GRP	22,446,788	1.18	74.42
25	L	229	ING AMER INS HOLDING GRP	18,389,223	0.97	75.39
26	L	869	MINNESOTA MUT GRP	17,722,800	0.94	76.33
27	L	19	ASSURANT INC GRP	16,783,670	0.89	77.21
28	L	261	MUTUAL OF OMAHA GRP	16,433,918	0.87	78.08
29	L	704	OHIO NATL LIFE GRP	15,466,623	0.82	78.90
30	L	709	PACIFIC LIFE GRP	13,494,778	0.71	79.61
31	L	431	MIDLAND NATL LIFE INS GRP	13,243,791	0.70	80.31
32	L	918	JACKSON NATL GRP	13,101,361	0.69	81.00
33	L	306	CUNA MUT GRP	12,329,241	0.65	81.65
34	L	200	UNITED SERV AUTOMOBILE ASSN GRP	11,773,470	0.62	82.27
35	L	403	PHOENIX COS GRP	11,120,355	0.59	82.86
36	L	181	SWISS RE GRP	11,055,979	0.58	83.44
37	L	74	DELPHI FIN GRP	11,026,109	0.58	84.02
38	L	1348	STANCORP FIN GRP	10,476,916	0.55	84.58
39	L	634	NATIONAL LIFE GRP	10,293,917	0.54	85.12
40	L	50	COUNTRY INS & FIN SERV GRP	10,169,947	0.54	85.66
41	L	4	AMERIPRISE FIN GRP	9,660,554	0.51	86.17
42	L	140	NATIONWIDE CORP GRP	9,497,372	0.50	86.67
43	F	57541	MODERN WOODMEN OF AMER	9,048,865	0.48	87.15
44	L	44	AVIVA GRP	8,866,796	0.47	87.61
45	L	769	GREAT WEST GRP	8,553,339	0.45	88.06
46	L	233	CONSECO GRP	8,222,783	0.43	88.50
47	L	2598	OLD MUT US LIFE HOLDING GRP	7,664,000	0.40	88.90
48	L	901	CIGNA HLTH GRP	7,560,396	0.40	89.30
49	L	370	AMERICAN FAMILY CORP GRP	7,322,176	0.39	89.69
50	L	212	ZURICH INS GRP	7,055,507	0.37	90.06
51	L	619	ONEAMERICA FIN PARTNERS GRP	6,907,370	0.36	90.42
52	L	408	AMERICAN NATL FIN GRP	6,864,270	0.36	90.79
53	L	876	ARKANSAS BCBS GRP	6,710,659	0.35	91.14
54	L	65927	LINCOLN HERITAGE LIFE INS CO	6,405,675	0.34	91.48
55	L	264	HEALTHMARKETS GRP	5,694,218	0.30	91.78
56	L	1	AETNA GRP	5,368,218	0.28	92.06
57	L	917	HCSC GRP	5,339,781	0.28	92.34
58	L	367	PHYSICIANS MUT GRP	5,270,056	0.28	92.62
59	L	943	UNIFI GRP	4,669,148	0.25	92.87
60	L	421	COLLATERAL HOLDINGS GRP	4,663,529	0.25	93.12
61	L	1216	TIAA FAMILY GRP	4,584,192	0.24	93.36
62	L	4483	NESTLE SA GRP	4,569,182	0.24	93.60
63	L	588	KANSAS CITY LIFE INS GRP	4,475,825	0.24	93.83
64	L	1280	GREAT WESTERN CO GRP	4,124,687	0.22	94.05