

Overview of the 2010 Insurance Market In Iowa

Type	Number	State Rank	% of All U.S. Insurers
Domestic	207	13	2.63%
Total Insurers	1,613	20	20.51%

Source: National Association of Insurance Commissioners

Description	Amount	State Rank	% of U.S.
Total Taxes:	\$88,337,440	36	0.60%
Total Revenue:	\$221,439,000	26	1.19%
Total Budget:	\$10,575,919	36	0.85%
Total Employment:	106	29	0.91%
Total Complaints & Inquiries:	2,896	45	0.12%

Source: NAIC Insurance Department Resources Report

Year	Insurance Carriers and Related Activities	Insurance Carriers	Agents Brokers and Other Related Activities
2004	39,941	27,747	12,194
2005	40,587	28,126	12,461
2006	41,979	29,155	12,824
2007	43,260	30,071	13,190
2008	44,279	30,695	13,584
2009	42,353	28,887	13,466
2010	41,225	27,873	13,353

Source: US Department of Labor, Bureau of Labor Statistics

Premiums	State Rank	% of U.S.
\$18,063,719,886	29	1.16%

Source: National Association of Insurance Commissioners

Statement Type	Premium Written	State Rank	% of U.S.
Fraternal	\$274,078,299	10	2.73%
Health	\$3,176,483,449	33	0.81%
Life, Accident, and Health	\$9,615,518,129	25	1.44%
Property and Casualty	\$4,995,303,066	30	1.06%
Title	\$2,336,943	53	0.03%
Total Iowa	\$18,063,719,886	29	1.16%

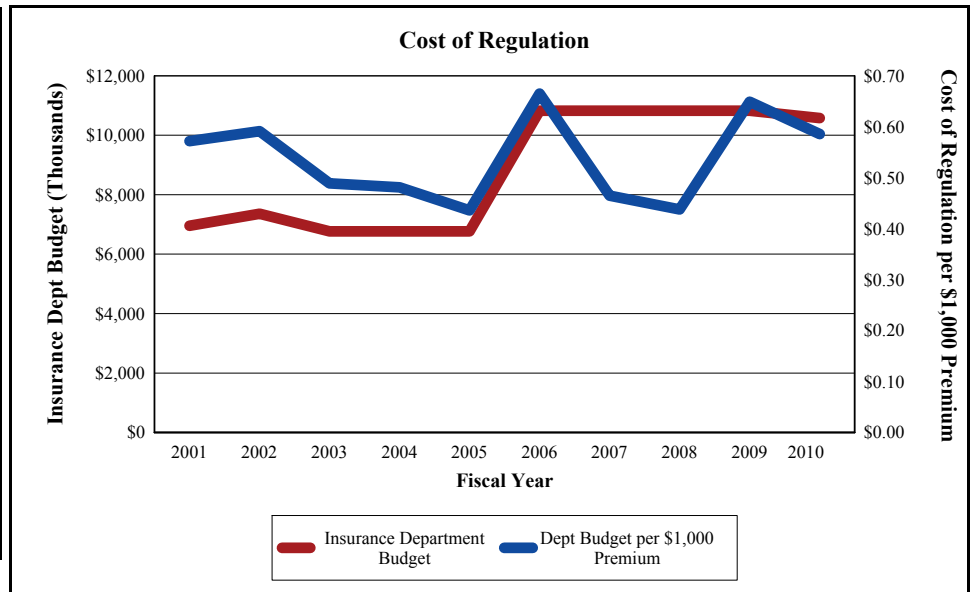
Source: National Association of Insurance Commissioners

	2007	2008	2009	2010
Finance and insurance	\$20,199	\$15,318	\$18,511	\$19,666
Federal Reserve banks, credit intermediation and related services	\$4,816	\$5,562	\$5,840	N/A
Securities, commodity contracts, investments	\$355	\$353	\$367	N/A
Insurance carriers and related activities	\$14,990	\$9,353	\$12,228	N/A
Funds, trusts, and other financial vehicles	\$37	\$50	\$76	N/A

Note: 2011 figure is an estimate.
Source: US Department of Commerce, Bureau of Economic Analysis

Year	Insurance Department Budget	Dept. Budget Per \$1,000 Premium
2001	\$6,953.51	\$0.572
2002	\$7,357.84	\$0.591
2003	\$6,767.66	\$0.489
2004	\$6,767.66	\$0.481
2005	\$6,767.66	\$0.436
2006	\$10,825.92	\$0.665
2007	\$10,825.92	\$0.465
2008	\$10,825.92	\$0.438
2009	\$10,825.92	\$0.649
2010	\$10,575.92	\$0.585

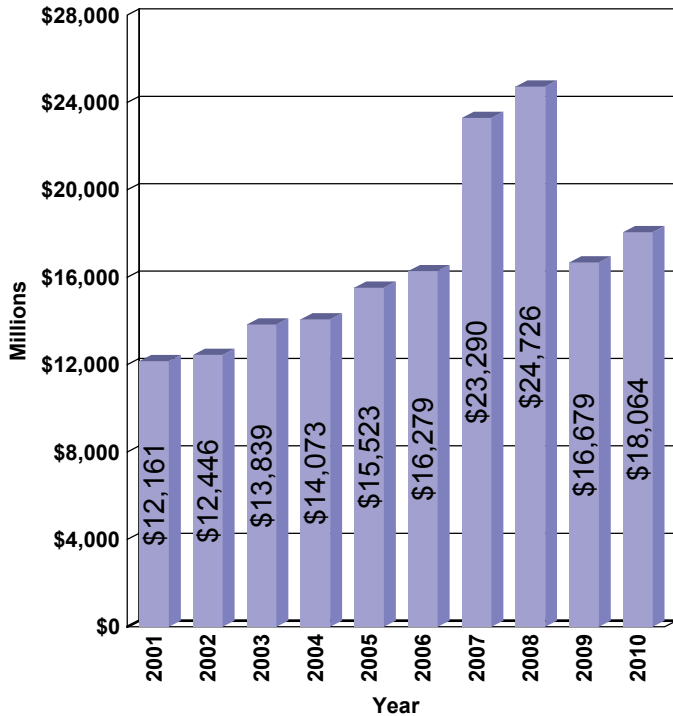
Source: NAIC Insurance Department Resources Report





Overview of the 2010 Insurance Market In Iowa

Total Direct Premium Written & Deposits In-State
All Types of Insurance



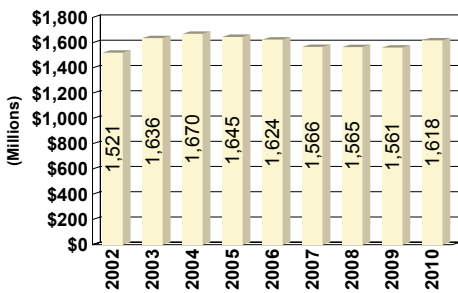
Source: National Association of Insurance Commissioners

Premium by Line of Business in Iowa

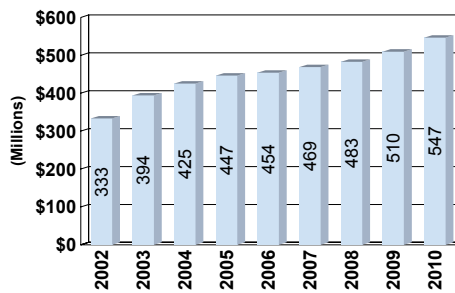
Line of Business	Premium Written	State Rank	% of U.S.
Automobile	\$1,618,314,195	34	0.86%
Farm	\$714,524,067	4	6.71%
Homeowners multiple peril	\$546,611,542	33	0.77%
Workers' compensation	\$534,128,091	22	1.37%
Other	\$471,748,979	27	0.96%
Commercial multi peril	\$291,480,442	32	0.89%
Ocean & Inland Marine	\$160,398,874	30	1.02%
Allied lines	\$156,439,386	16	1.39%
Accident & Health	\$108,539,571	18	1.97%
Mortgage guaranty	\$92,707,541	20	1.94%
Medical professional liability	\$82,719,051	30	0.78%
Fire	\$76,427,558	35	0.62%
Surety	\$39,968,023	38	0.78%
Products liability	\$29,269,565	26	1.19%
Boiler and machinery	\$19,369,559	23	1.54%
Federal flood	\$11,200,362	33	0.37%
Aircraft (all perils)	\$11,115,609	39	0.67%
Fidelity	\$11,058,668	26	1.03%
Credit	\$7,958,711	36	0.42%
Financial guaranty	\$5,320,671	21	0.41%
Earthquake	\$4,453,882	39	0.22%
Burglary and theft	\$1,548,727	33	0.84%
Total	\$4,995,303,063	30	1.06%

Source: National Association of Insurance Commissioners

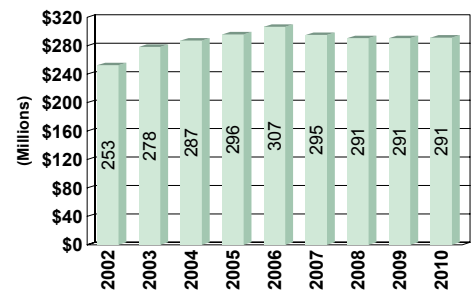
Premium Written for Automobile Insurance



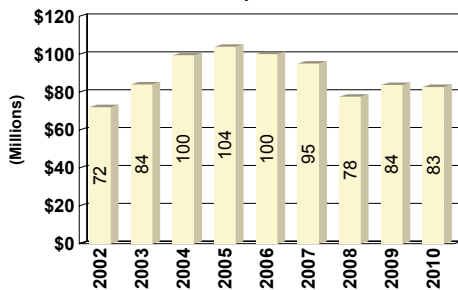
Premium Written for Homeowners Insurance



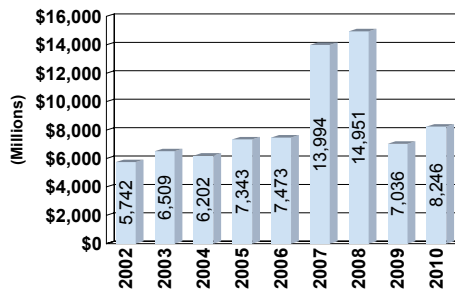
Premium Written for Commercial MP Insurance



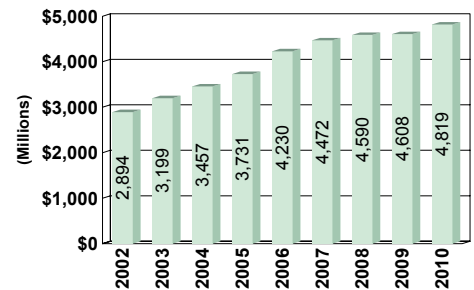
Premium Written for Medical Liability Insurance



Premium Written & Deposits for Life Insurance¹



Premiums Written & Deposits for Health Insurance²



¹ Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

² Figures include only Health data from the NAIC Health, Life, and Fraternal financial statements.