

### Overview of the 2010 Insurance Market In Virginia

Type	Number	State Rank	% of All U.S. Insurers
Domestic	64	33	0.81%
Total Insurers	1,750	13	22.26%

*Source: National Association of Insurance Commissioners*

Premiums	State Rank	% of U.S.
\$36,829,819,795	13	2.37%

*Source: National Association of Insurance Commissioners*

Description	Amount	State Rank	% of U.S.
Total Taxes:	\$390,982,941	11	2.64%
Total Revenue:	\$460,788,518	11	2.48%
Total Budget:	\$25,731,554	12	2.08%
Total Employment:	194	16	1.67%
Total Complaints & Inquiries:	4,402	41	0.18%

*Source: NAIC Insurance Department Resources Report*

Statement Type	Premium Written	State Rank	% of U.S.
Fraternal	\$174,850,410	19	1.74%
Health	\$10,525,110,233	11	2.67%
Life, Accident, and Health	\$15,550,090,978	14	2.33%
Property and Casualty	\$10,293,519,231	13	2.19%
Title	\$286,248,943	9	3.07%
<b>Total Virginia</b>	<b>\$36,829,819,795</b>	<b>13</b>	<b>2.37%</b>

*Source: National Association of Insurance Commissioners*

Year	Insurance Carriers and Related Activities	Insurance Carriers	Agents Brokers and Other Related Activities
2004	40,062	24,651	15,411
2005	40,244	24,070	16,174
2006	40,648	24,134	16,514
2007	40,358	23,675	16,683
2008	39,900	23,104	16,796
2009	38,453	21,862	16,590
2010	37,511	21,210	16,301

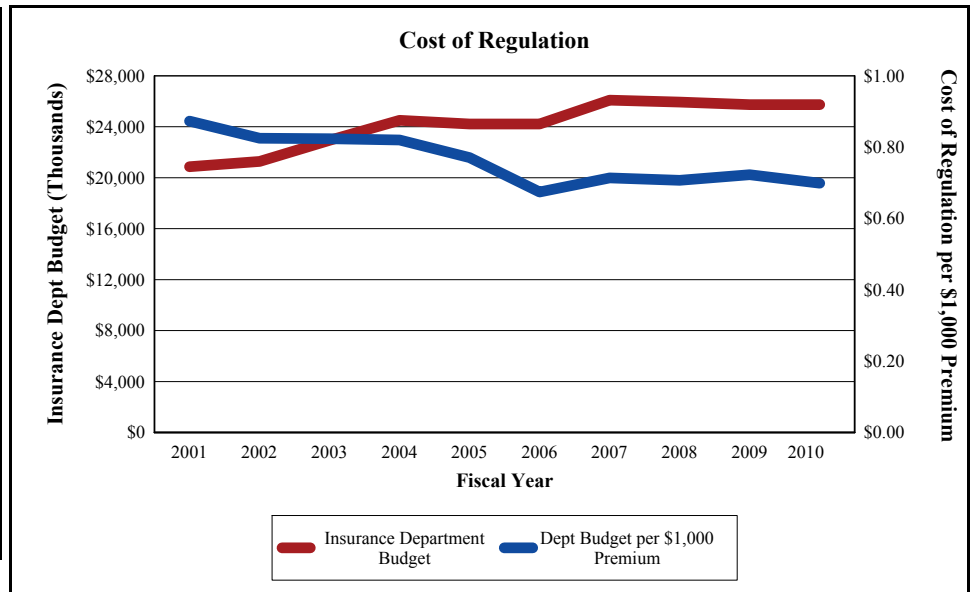
*Source: US Department of Labor, Bureau of Labor Statistics*

	2007	2008	2009	2010
<b>Finance and insurance</b>	<b>\$24,413</b>	<b>\$28,351</b>	<b>\$30,497</b>	<b>\$31,650</b>
Federal Reserve banks, credit intermediation and related services	\$15,115	\$19,119	\$20,512	N/A
Securities, commodity contracts, investments	\$1,977	\$1,880	\$1,863	N/A
Insurance carriers and related activities	\$5,947	\$5,720	\$5,810	N/A
Funds, trusts, and other financial vehicles	\$1,374	\$1,632	\$2,312	N/A

*Note: 2011 figure is an estimate.*  
*Source: US Department of Commerce, Bureau of Economic Analysis*

Year	Insurance Department Budget	Dept. Budget Per \$1,000 Premium
2001	\$20,865.01	\$0.873
2002	\$21,280.51	\$0.825
2003	\$22,937.47	\$0.824
2004	\$24,503.70	\$0.820
2005	\$24,215.00	\$0.771
2006	\$24,215.00	\$0.674
2007	\$26,080.15	\$0.713
2008	\$25,931.12	\$0.707
2009	\$25,731.55	\$0.723
2010	\$25,731.55	\$0.699

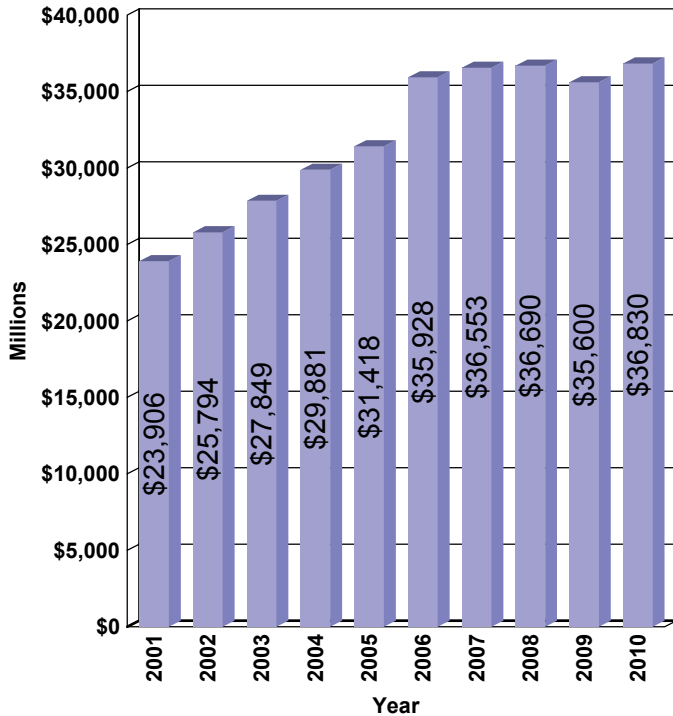
*Source: NAIC Insurance Department Resources Report*





Overview of the 2010 Insurance Market In Virginia

Total Direct Premium Written & Deposits In-State  
All Types of Insurance



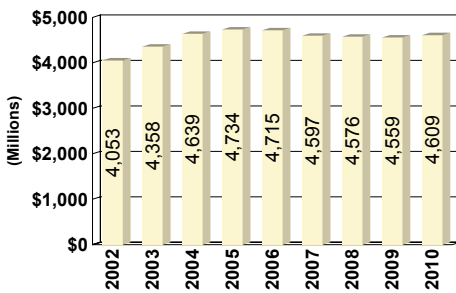
Source: National Association of Insurance Commissioners

Premium by Line of Business in Virginia

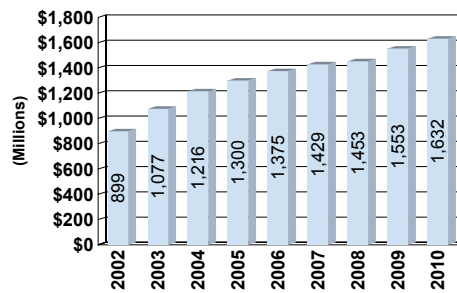
Line of Business	Premium Written	State Rank	% of U.S.
Automobile	\$4,608,960,528	12	2.45%
Homeowners multiple peril	\$1,632,025,453	13	2.30%
Other	\$955,339,900	13	1.95%
Workers' compensation	\$775,699,423	13	1.99%
Commercial multi peril	\$671,021,122	14	2.04%
Ocean & Inland Marine	\$339,997,609	15	2.16%
Medical professional liability	\$223,366,099	15	2.11%
Fire	\$193,940,241	17	1.58%
Surety	\$152,700,274	8	2.97%
Allied lines	\$139,202,701	22	1.23%
Mortgage guaranty	\$126,640,646	13	2.65%
Farm	\$99,841,571	29	0.94%
Accident & Health	\$89,466,777	20	1.63%
Federal flood	\$64,693,391	9	2.13%
Credit	\$63,300,733	7	3.37%
Products liability	\$43,144,999	17	1.75%
Aircraft (all perils)	\$41,015,379	12	2.48%
Fidelity	\$30,212,761	10	2.80%
Boiler and machinery	\$25,501,657	17	2.03%
Earthquake	\$11,172,289	24	0.55%
Burglary and theft	\$5,212,938	10	2.84%
Financial guaranty	\$1,062,765	41	0.08%
<b>Total</b>	<b>\$10,293,519,236</b>	<b>13</b>	<b>2.19%</b>

Source: National Association of Insurance Commissioners

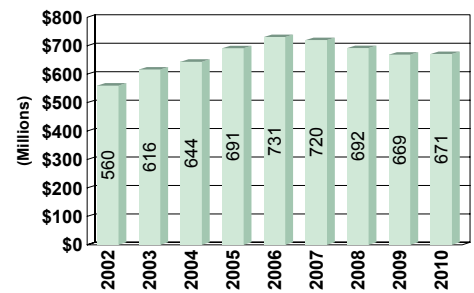
Premium Written for Automobile Insurance



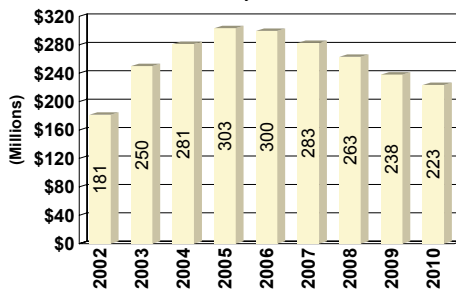
Premium Written for Homeowners Insurance



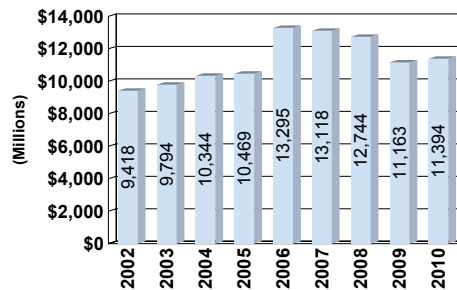
Premium Written for Commercial MP Insurance



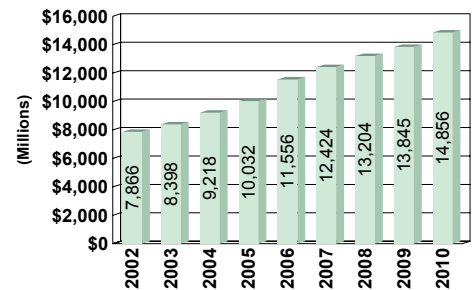
Premium Written for Medical Liability Insurance



Premium Written & Deposits for Life Insurance<sup>1</sup>



Premiums Written & Deposits for Health Insurance<sup>2</sup>



<sup>1</sup> Figures include Life, Annuities, Deposit Type Funds, and Other Considerations from the NAIC Life, and Fraternal financial statements.

<sup>2</sup> Figures include only Health data from the NAIC Health, Life, and Fraternal financial statements.